

# Press release



6 June 2014

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## **Annual General Meeting of OVB Holding AG:**

### **Commission-based consulting is socially just**

- OVB offers collaboration with specific implementation of the LVRG
- Stable business development allows dividend to remain at EUR 0.55/share
- Thomas Hücker appointed to the Executive Board

**Cologne, 6 June 2014** – In his speech to the shareholders at the Annual General Meeting of financial service provider OVB Holding AG in Cologne, CEO Michael Rentmeister emphasised the great social significance of financial brokerage services. "OVB's financial advisors provide continual information on the need for private financial provisions, helping to prevent old-age poverty", said Rentmeister, emphasising the important social and socio-political function of financial intermediation. He also noted that the long-discussed legal cap on life insurance policies has now been taken off the table. "Commission-based financial consulting gives even low-income households access to expert advice on multiple topics." In general, Rentmeister is opposed to excess regulation of the financial services industry, which plays a key role in the social market economy. The CEO welcomes greater professional transparency for consumers and brokers. The introduction of uniform, standardised product information sheets, which is prescribed by the pending European PRIIPS regulation, is of particular importance. This will resolve the information asymmetry between product providers on the one hand and brokers and clients on the other, which has been frequently criticised by consumer protection agencies.

#### **Review of 2013 financial year and Q1/2014; outlook for 2014**

A look back at the results of 2013 and the first quarter of 2014 showed once again – as Rentmeister stressed – that the company benefited from its international focus, thereby giving stability to the business performance. OVB is growing among clients and financial advisors; as expected, group revenues were somewhat lower than the previous year. Although the general stagnation in Germany's pension industry had an effect on new business development, the domestic market remains a stable contributor to earnings, Rentmeister added.

From a current perspective, OVB expects sales to be stable overall for 2014 as a whole.

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## **Annual General Meeting adopts resolutions with a large majority**

OV B Holding AG's shareholders approved all items on the agenda by a large majority at the Annual General Meeting, with 96,99% of shareholders present. The actions of the members of the Executive Board and the Supervisory Board were approved for the 2013 financial year. Also with a large majority, the shareholders approved the control agreement between OVB Holding AG as controlling company and the German subsidiary of OVB Vermögensberatung AG as dependent company, pursuant to a motion by the management. Moreover, the shareholders approved a dividend in the amount of 55 eurocents per share.

## **Supervisory Board appoints Thomas Hücker to the Executive Board of OVB Holding AG**

In its meeting today, the Supervisory Board of OVB Holding AG appointed Thomas Hücker to the Executive Board.

The 49-year-old business graduate has been with the Company since the beginning of 2013 and initially assumed the role of Head of Operations both of OVB Holding AG and of the German company OVB Vermögensberatung AG. He will be responsible for the Operations department. His role as COO will focus on systems and processes as well as the coordination and management of the company's international IT activities. He will also be in charge of HR. Hücker has more than 20 years of professional experience in operations and business management. Prior to joining OVB he was a member of Bonnfinanz AG's Executive Board.

With the appointment of Hücker to the Executive Board, Oskar Heitz will no longer have a dual role as CFO and COO. As CFO, the renowned financial expert will be responsible for the areas of Finance and Legal.

## **About the OVB Group**

The OVB Group, with its holding company headquartered in Cologne, is one of the leading European financial sales organisations. Since its founding in 1970, customer-oriented consulting for private households with regard to asset protection, asset building, pension plans and real estate acquisition has been the focus of OVB's business activities. OVB currently advises 3.1 million clients across Europe, working in cooperation with over 100 renowned product partners.

OV B is presently active in 14 countries, with approximately 5,100 full-time financial advisors working for the Group. In 2013, OVB Holding AG and its subsidiaries generated total sales commission of €204.8 million and EBIT of €10.2 million. OVB

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Holding AG has been listed on the Frankfurt Stock Exchange (Prime Standard, ISIN DE0006286560) since July 2006.

The OVB Holding AG Chief Executive Officer's complete speech at the Annual General Meeting as well as the detailed voting results on the agenda items of the Annual General Meeting can be found at [www.ovb.eu](http://www.ovb.eu) → Investor Relations → Annual General Meeting 2014.