

FACTSHEET

OVB Group business year 2019 (State 03/2020)



Key figures of the OVB Group for the 2019 financial year

Key operating figures

	Unit	2017	2018	Change
Clients (31 December)	Number	3.48 million	3.76 million	+7.8 %
Financial advisors (31 December)	Number	4,715	5,069	+7.5 %
Brokerage income	€ million	231.3	257.8	+11.4 %

Key financial figures

	Unit	2018	2019	Change
EBIT	€ million	13.2	14.1	+7.0 %
EBIT margin ¹⁾	%	5.7	5.5	-0.2 %-pts.
Consolidated net income after non-controlling interests	€ million	9.6	11.0	+14.5 %

¹⁾ Based on total sales commission

Key figures for OVB shares

	Unit	2018	2019	Change
Share capital (31 December)	€ million	14.25	14.25	±0.0 %
Number of shares (31 December)	Number in million	14.25	14.25	±0.0 %
Earnings per share (basic)	€	0.67	0.77	+14.5 %
Dividend per share ²⁾	€	0.75	0.75	±0.0 %

²⁾ Proposed for 2019

Key figures by region for the 2019 financial year

Central and Eastern Europe

	Unit	2018	2019	Change
Clients (31 December)	Number	2.39 million	2.52 million	+5.8 %
Financial advisors (31 December)	Number	2,752	2,919	+6.1 %
Brokerage income	€ million	116.3	122.9	+5.7 %
EBIT	€ million	9.9	11.1	+12.5 %
EBIT margin ¹⁾	%	8.5	9.0	+0.5 %-pts.

Germany

	Unit	2018	2019	Change
Clients (31 December)	Number	616,775	612,982	-0.6 %
Financial advisors (31 December)	Number	1,333	1,295	-2.9 %
Brokerage income	€ million	59.4	61.6	+3.7 %
EBIT	€ million	7.1	7.9	+11.1 %
EBIT margin ¹⁾	%	11.9	12.8	+0.9 %-pts.

Southern and Western Europe

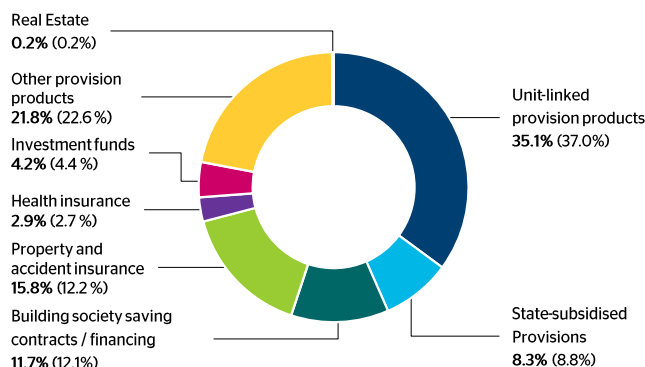
	Unit	2018	2019	Change
Clients (31 December)	Number	481,283	619,374	+28.7 %
Financial advisors (31 December)	Number	630	855	+35.7 %
Brokerage income	€ million	55.6	73.3	+31.7 %
EBIT	€ million	6.2	4.8	-22.1 %
EBIT margin ¹⁾	%	11.2	6.6	-4.6 %-pts.

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Breakdown of income from new business 2019 (2018)



Financial calendar 2019/2020

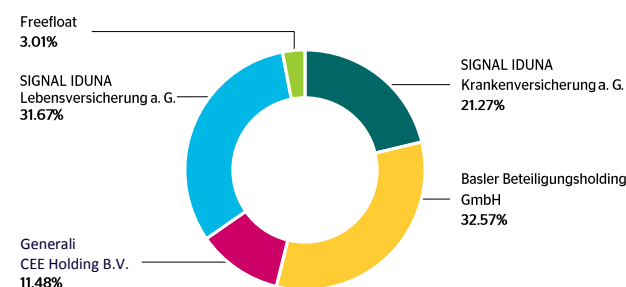
21 March 2019	Full year results 2018
8 May 2019	Results for the first quarter of 2019
14 June 2019	Annual General Meeting 2019, Cologne
14 August 2019	Results for the second quarter of 2019
14 November 2019	Results for the third quarter of 2019
30 March 2020	Full year results 2019
8 May 2020	Results for the first quarter of 2020
10 June 2020	Annual General Meeting 2020, Cologne
12 August 2020	Results for the second quarter of 2020
10 November 2020	Results for the third quarter of 2020

Share Data 2018

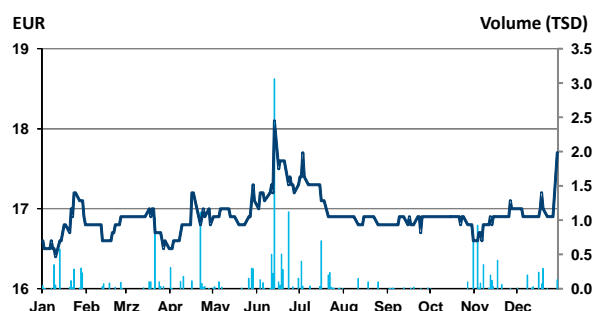
SIC	628656
ISIN	DE0006286560
Ticker symbol	O4B
	Reuters: O4BG.DE
	Bloomberg: O4B:GR
Type	No-par value ordinary bearer shares
Number of shares	14,251,314
Regulated segment	Prime Standard

Issue price	Euro 21.00
Initial share price Xetra	Euro 21.40 (07/21/2006)
End of year 2018	Euro 16.80 (12/28/2018)
High	Euro 18.10 (6/14/2019)
Low	Euro 16.40 (1/11/2019)
Last	Euro 17.70 (12/28/2019)
Market capitalisation	Euro 252 million (12/30/2019)

Shareholder structure of OVB Holding AG 12/31/2019



Equity price 2019 (Xetra)



Executive Board

Mario Freis (CEO)
Oskar Heitz (CFO)
Thomas Hücker (COO)

* gerichtlich bestellt seit 12. März 2020

Supervisory Board

Michael Johnnig (Chairman)
Dr. Thomas A. Lange (Deputy Chairman)
Maximilian Beck

Markus Jost
Wilfried Kempchen
Harald Steirer*

Company profile

The OVB Group, with its holding company headquartered in Cologne, is one of Europe's leading financial advisory groups. Since being founded in 1970, OVB's business activities have focused on long-term, comprehensive and above all customer-oriented financial consulting for private households. OVB works with more than 100 high-performance providers and uses competitive products to serve its clients' individual needs, from subsistence and property/asset insurance to pensions and asset building and growth. OVB currently operates in 15 European countries. 5,069 full-time financial advisors currently advise 3.76 million clients. In 2019, OVB Holding AG and its subsidiaries generated total sales commission of €257.8 million and EBIT of €14.1 million. OVB Holding AG has been listed on the Frankfurt Stock Exchange (Prime Standard, ISINDE0006286560) since July 2006.