

# FACTSHEET

OVB Group business year 2022 (State 03/2023)



## Key figures of the OVB Group for the 2022 financial year

### Key operating figures

	Unit	2021	2022	Change
Clients (31 December)	Number	4.13 million	4.27 million	+3.4 %
Financial advisors (31 December)	Number	5,603	5,772	+3.0 %
Brokerage income	€ million	320.7	331.9	+3.5 %

### Key financial figures

	Unit	2021	2022	Change
EBIT	€ million	21.8	22.0	+1.1 %
EBIT margin <sup>1)</sup>	%	6.8	6.6	-0.2 %-pts.
Consolidated net income after non-controlling interests	€ million	15.7	14.7	-6.6 %

### Key figures for OVB shares

	Unit	2021	2022	Change
Share capital (31 December)	€ million	14.25	14.25	±0.0 %
Number of shares (31 December)	Number in million	14.25	14.25	±0.0 %
Earnings per share (basic)	€	1.10	1.03	-6.6 %
Dividend per share*	€	0.90	0.90*	±0.0 %

\* 2021 proposal; change versus the ordinary dividend of €0.75 for the 2020 financial year

## Key figures by region for the 2022 financial year

### Central and Eastern Europe

	Unit	2021	2022	Change
Clients (31 Dec.)	Number	2.82 million	2.92 million	+3.5 %
Financial advisors (31 Dec.)	Number	3,276	3,461	+5.6 %
Brokerage income	€ million	157.9	174.4	+10.5 %
Earnings before interest and taxes (EBIT)	€ million	20.4	18.8	-7.8 %
EBIT margin	%	12.9	10.8	-2.1 %-pts.

### Germany

	Unit	2021	2022	Change
Clients (31 Dec.)	Number	613,386	616,224	+0.5 %
Financial advisors (31 Dec.)	Number	1,240	1,219	-1.7 %
Brokerage income	€ million	64.5	61.2	-5.1 %
Earnings before interest and taxes (EBIT)	€ million	8.2	7.2	-11.7 %
EBIT margin	%	12.7	11.8	-0.9 %-pts.

### Southern and Western Europe

	Unit	2021	2022	Change
Clients (31 Dec.)	Number	700,606	738,712	+5.4 %
Financial advisors (31 Dec.)	Number	1,087	1,092	+0.5 %
Brokerage income	€ million	98.4	96.3	-2.1 %
Earnings before interest and taxes (EBIT)	€ million	9.1	5.2	-42.9 %
EBIT margin	%	9.2	5.4	-3.9 %-pts.

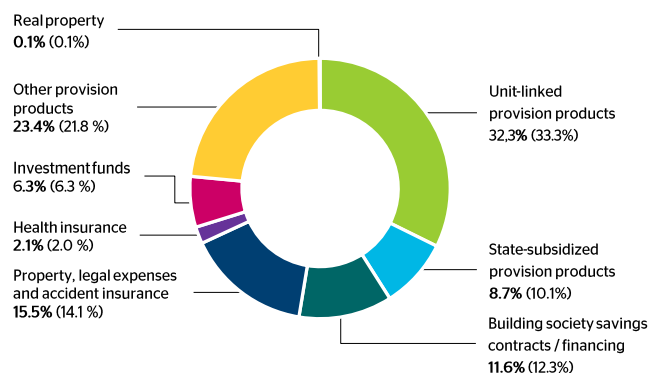
\* Proposal to shareholders for the Annual General Meeting on 14 June 2023

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## Breakdown of income from new business 2022 (2021)



## Financial calendar 2022/2023

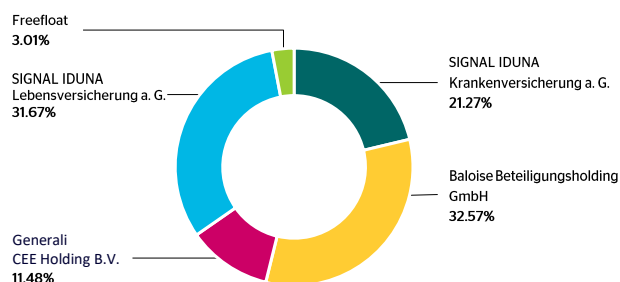
23 March 2022	Full year results 2021
11 May 2022	Results for the first quarter of 2022
15 June 2022	Annual General Meeting 2022, Cologne
10 August 2022	Results for the second quarter of 2022
9 November 2022	Results for the third quarter of 2022
29 March 2023	Full year results 2022
9 May 2023	Results for the first quarter of 2023
14 June 2022	Annual General Meeting 2023, Cologne
11 August 2022	Results for the second quarter of 2023
8 November 2022	Results for the third quarter of 2023

## Share Data 2022

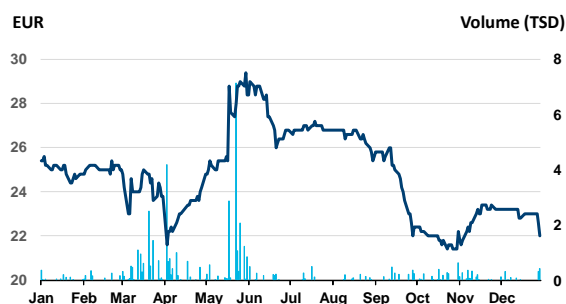
SIC	628656
ISIN	DE0006286560
Ticker symbol	O4B
	Reuters: O4BG.DE
	Bloomberg: O4B:GR
Type	No-par value ordinary bearer shares
Number of shares	14,251,314
Regulated segment	Prime Standard

Issue price	Euro 21.00
Initial share price Xetra	Euro 21.40 (07/21/2006)
End of year 2020	Euro 25.00 (12/30/2021)
High	Euro 29.40 (5/31/2022)
Low	Euro 21.40 (10/24/2022)
Last	Euro 22.00 (12/30/2022)
Market capitalisation	Euro 314 million (12/30/2022)

## Shareholder structure of OVB Holding AG 12/31/2022



## Equity price 2022 (Xetra)



## Executive Board

Mario Freis (CEO)  
 Frank Burow (CFO)  
 Heinrich Fritzlar (COO) since 10/1/2022  
 Thomas Hücker (COO) until 5/31/2022

## Supervisory Board

Michael Johnigk (Chairman)  
 Dr. Thomas A. Lange (Deputy Chairman)  
 Markus Jost

Wilfried Kempchen  
 Harald Steirer  
 Julia Wiens

## Company profile

The OVB Group, with its holding company headquartered in Cologne, is one of Europe's leading financial advisory groups. Since being founded in 1970, OVB's business activities have focused on long-term, comprehensive and above all customer-oriented financial consulting for private households. OVB works with more than 100 high-performance providers and uses competitive products to serve its clients' individual needs, from subsistence and property/asset insurance to pensions and asset building and growth. OVB currently operates in 16 European countries. 5,772 full-time financial advisors currently advise 4.27 million clients. In 2021, OVB Holding AG and its subsidiaries generated total sales commission of €331.9 million and EBIT of €22.0 million. OVB Holding AG has been listed on the Frankfurt Stock Exchange (Prime Standard, ISIN DE0006286560) since July 2006.