



# Group interim report – First Nine Months

1 January – 30 September 2022



# OVB profile

OVB stands for cross-thematic and above all client-oriented allfinanz advice with a long-term approach provided to private households. With approximately 4.3 million clients, well over 5,600 financial agents and activities in 16 national markets, OVB is one of the leading financial intermediary groups in Europe.

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## Key figures for the OVB Group

## Key operating figures

	Unit	01/01 - 30/09/2021	01/01 - 30/09/2022	Change
Clients (30/09)	Number	4.09 m	4.26 m	+4.1 %
Financial advisors (30/09)	Number	5,466	5,648	+3.3 %
Brokerage income	Euro million	234.2	247.2	+5.5 %

## Key financial figures

	Unit	01/01 - 30/09/2021	01/01 - 30/09/2022	Change
Earnings before interest and taxes (EBIT)	Euro million	16.3	15.4	-5.9 %
EBIT margin	%	7.0	6.2	-0.8 %-pts
Consolidated net income after non-controlling interests	Euro million	12.3	9.2	-25.6 %
Earnings per share (undiluted)	Euro	0.86	0.64	-25.6 %

## Key figures for the regions

## Central and Eastern Europe

	Unit	01/01 - 30/09/2021	01/01 - 30/09/2022	Change
Clients (30/09)	Number	2.79 m	2.92 m	+4.6 %
Financial advisors (30/09)	Number	3,196	3,365	+5.3 %
Brokerage income	Euro million	113.5	127.5	+12.3 %
Earnings before interest and taxes (EBIT)	Euro million	13.0	13.1	+0.8 %
EBIT margin	%	11.5	10.3	-1.2 %-pts

## Germany

	Unit	01/01 - 30/09/2021	01/01 - 30/09/2022	Change
Clients (30/09)	Number	614,278	615,967	+0.3 %
Financial advisors (30/09)	Number	1,227	1,213	-1.1 %
Brokerage income	Euro million	47.2	45.1	-4.5 %
Earnings before interest and taxes (EBIT)	Euro million	6.6	5.2	-21.5 %
EBIT margin	%	14.0	11.5	-2.5 %-pts

## Southern and Western Europe

	Unit	01/01 - 30/09/2021	01/01 - 30/09/2022	Change
Clients (30/09)	Number	689,749	729,965	+5.8 %
Financial advisors (30/09)	Number	1,043	1,070	+2.6 %
Brokerage income	Euro million	73.5	74.6	+1.5 %
Earnings before interest and taxes (EBIT)	Euro million	6.8	5.2	-22.9 %
EBIT margin	%	9.2	7.0	-2.2 %-pts





**Mario Freis, CEO**

- Born 1975
- More than 25 years of experience in the distribution of financial services
- With OVB since 1995



**Frank Burow, CFO**

- Born 1972
- More than 20 years of experience in finance, accounting and controlling
- With OVB since 2010



**Heinrich Fritzlär, COO**

- Born 1973
- More than 20 years of experience in the fields of insurance and IT consulting
- With OVB since 2022

## Dear shareholders, Ladies and gentlemen,

OVB continued on its growth path in the first nine months of 2022. The number of clients supported by OVB was expanded in all three segments and gained 4.1 per cent throughout the Group to 4.26 million. The number of full-time financial agents working for OVB in Europe was up as well, by 3.3 per cent to 5,648. In a progressively challenging economic environment with higher burdens on private households, the Group increased its brokerage income by 5.5 per cent compared to the strong prior-year period to Euro 247.2 million.

Europe's economic environment is subject to high pressure and high risk at present. This brings private households to face increasing challenges and increases the need for advice among the people of Europe at the same time.

After the previous year's considerable hike in earnings, the EBIT went down 5.9 per cent from Euro 16.3 million in the prior-year period to Euro 15.4 million. Apart from one-off effects in the first half-year, this development is accounted for primarily by cost increases due to inflation and a scheduled intensification of in-person sales and training events. Moreover, the consistent implementation of the corporate strategy results in an increasing financial burden on the operating segments while simultaneously resulting in financial relief for Corporate Centre.

Against this backdrop we confirm - in consideration of all external risks - our forecast for financial year 2022 and expect brokerage income within a range of Euro 315 million to 330 million and an operating result between Euro 22 million and 25 million.

Kind regards



Mario Freis  
CEO



Frank Burow  
CFO



Heinrich Fritzl  
COO

## OVB on the capital market

The German stock market recorded an excellent performance of 15.8 per cent in the year 2021. In the first days of the year 2022, the German stock market index (Dax) reached a new all-time high of 16,272 points. From that level, however, stock prices dropped again in view of fast growing prices for commodities and energy, record inflation rates and several increases in the central banks' policy rates. On 23 February - the day before the Russian invasion of Ukraine -, the Dax was at 14,631 points, thus already showing a 7.9 per cent decline from its 2021 year-end level. As a consequence of Russia's war of aggression, the Dax was down to 12,832 points by early March already. After showing temporary indications of recovery in the second and third quarters of 2022, the Dax hit a new low for the year at 12,137 points on 30 September.

WKN/ISIN Code	628656/DE0006286560	
Stock symbol / Reuters / Bloomberg	O4B/O4BG.DE/O4B:GR	
Class of shares	No-par ordinary bearer shares	
Number of shares	14,251,314	
Share capital	Euro 14,251,314.00	
Xetra price (closing prices)		
Prior year-end	Euro 25.00	(30/12/2021)
High	Euro 29.40	(31/05/2022)
Low	Euro 21.60	(04/04/2022)
Last	Euro 22.40	(30/09/2022)
Market capitalisation	Euro 319 million	(30/09/2022)

The share of OVB Holding AG closed the year 2021 with a price of Euro 25.00. During the first three months of 2022, the stock price ranged between Euro 23.00 and Euro 25.60. Starting in early April, the price of the OVB share went up successively to reach Euro 29.40 on 31 May. By the end of June, the OVB share was traded at Euro 26.80. The share price remained at that level for a long period in the third quarter before going down significantly by mid-September, coming to Euro 22.40 as of the reporting period's closing date, 30 September 2022. Only 3.0 per cent of the shares of OVB Holding AG are free float so that the trading volume and thus the significance of the share price are closely limited.



SIGNAL IDUNA Lebensversicherung a. G.	31.67%
Free float	3.01%
SIGNAL IDUNA Krankenversicherung a. G.	21.27%
Basler Beteiligungsholding GmbH (meanwhile trade under Baloise Beteiligungsholding GmbH)	32.57%
Generali CEE Holding B.V.	11.48%

Shareholder structure of OVB Holding AG as of 30/09/2022

The Annual General Meeting of OVB Holding AG for financial year 2021 was held on 15 June 2022 as an online meeting as in the year before. Shareholders almost unanimously adopted the distribution of a regular dividend increased to Euro 0.90. The total amount of dividends paid out came to Euro 12.83 million.

# Interim consolidated management report of OVB Holding AG for the period from 1 January to 30 September 2022

## Course of business

As the management holding company, OVB Holding AG is at the top of OVB Group. OVB stands for cross-thematic financial advice based on a long-term approach. Private households in Europe are the key target group. The Company cooperates with more than 100 high-capacity product partners and fulfils its clients' individual needs with competitive products, starting at basic protection for financial security as well as asset and financial risk protection, followed by retirement provision, asset generation and wealth management.

OVB is active as an intermediary for financial products in 16 European countries, among them Slovenia since the third quarter of 2022. OVB's 5,648 full-time financial agents support 4.26 million clients. The Group's broad European positioning stabilizes its business performance and opens up growth potential. OVB's currently 16 national markets are different in terms of structure, development status and size. OVB has a leading market position in several of these countries. In the course of demographic transition, the number of senior citizens in Europe rises as the number of young people is going down. Public social security systems are increasingly being overburdened. Therefore, OVB continues to see considerable potential for the services it provides.

The cross-thematic advice of clients through all stages of their life is based on a comprehensive, tried and tested approach: The identification and analysis of each client's financial situation form the basis of counselling. The financial agents particularly ask for the client's wishes and goals and then create an individually tailored solution in consideration of personal financial resources, a solution with a long-term horizon that is both affordable and sufficiently flexible. OVB accompanies its clients over many years. Service meetings with clients are held on a regular basis in order to consistently adjust our clients' financial planning to their current situation in life. This effort results in protection and provision concepts suited to each client's demands and respective phase of life.

The ongoing COVID-19 pandemic and the corresponding restrictions of different scope for in-person client meetings have accelerated the process of developing the technical conditions required for digitally supported advisory service. All of OVB's operating subsidiaries have comprehensive solutions at their disposal for providing video advice and digitally concluding business transactions online thanks to targeted investments.

The professional training of the financial agents, the analysis of client demand and the resulting product recommendations are based on the general conditions prevailing in the respective market. The continuous advancement of these issues is given great emphasis. OVB adjusts swiftly to any future regulatory or qualitative requirements.

## Macroeconomic environment

OVB currently operates in 16 European countries divided into three regional segments: In addition to Slovenia, where market entry took place in the reporting period, OVB's Central and Eastern Europe segment comprises the national markets Croatia, Czechia, Hungary, Poland, Romania, Slovakia and Ukraine; the Group generated roughly 49 per cent of its sales in this segment in the previous year. 20 per cent of OVB Group's sales were accounted for by the German market in the past financial year. The national markets Austria, Belgium, France, Greece, Italy, Spain and Switzerland constitute the Southern and Western Europe segment, contributing some 31 per cent to OVB Group's brokerage income in 2021. With the exception of Switzerland, these countries belong to the eurozone. OVB thus generates roughly four fifths of its brokerage income outside Germany. Against this backdrop it is important to consider the macroeconomic development in Europe for an assessment of the business performance. Among the relevant factors are economic growth, the development of the job market and changes in the income situation of private households.

After the economic output had gone down in 2020 as a consequence of the COVID-19 pandemic, the eurozone's gross domestic product gained 5.2 per cent over the past year. Then again, the omicron variant of the coronavirus started to spread globally near the end of 2021, continuing to affect the economic development. China for example as an important global trading partner keeps adhering to a zero-COVID strategy, leading to a massive impact on worldwide supply chains.

On 24 February 2022, Russia started its war of aggression in Ukraine. Apart from the humanitarian crisis caused by this war, the conflict is putting a strain on the global economy. International supply chain disruption due to the pandemic and the war in Ukraine combined may also lead to supply bottlenecks in the current year and the next years.

In its World Economic Outlook (October 2022), the International Monetary Fund (IMF) anticipates the economy in the euro area to slow down to 3.1 per cent for the full year 2022. In Germany, the increase in gross domestic product can be expected to even go down to 1.5 per cent.

Growth loss is being accompanied by rising inflation. Particularly commodities, power and food are becoming significantly more expensive. According to Eurostat, the statistical office of the European Union, annual inflation in Europe is estimated at 10.0 per cent for September 2022 - the highest mark since the introduction of the euro. For the full year 2022, the IMF experts anticipate an average inflation of 8.3 per cent in the eurozone, compared to 2.6 per cent in the year 2021.

Rising inflation has led a large number of central banks to tighten their previously loose monetary policies and to consider further interest rate hikes for the near future as well. In early September, the ECB raised the three key interest rates by 75 basis points each, additionally affecting the economy. The situation of the job market still appears relatively robust by contrast.

On the whole, the income situation of Europe's private households appears uncertain in many respects. High inflation in particular may reduce their available resources for private financial provision and protection. Contrary to that, dramatically escalated risks in the political and economic environment give rise to considerably increased willingness among private households to invest in financial provision and protection.

Investor interest especially focuses on retirement provision based on real property and stocks. In demand are direct investments in funds and unit-linked life or pension insurance. Especially worth highlighting in this respect is unit-linked pension insurance with guaranteed lifetime annuity.

Investment risks linked to that are mitigated by modern risk management tools. Thus, investment opportunities remain that make it possible to generate attractive returns for investors at limited risk. Apart from that, OVB identifies considerable growth in many countries for products covering biometric risks such as death, invalidity, sickness and care dependency.

### Key macroeconomic indicators

	Real GDP (change in %)			Consumer prices (change in %)*			Unemployment rate in % [Unemployed / (Employed + Unemployed)]		
	2021	2022f	2023f	2021	2022f	2023f	2021	2022f	2023f
Czechia	3.5	1.9	1.5	3.8	16.3	8.6	2.8	2.5	2.3
Hungary	7.1	5.7	1.8	5.1	13.9	13.3	4.1	3.4	3.8
Poland	5.9	3.8	0.5	5.1	13.8	14.3	3.4	2.8	3.2
Romania	5.9	4.8	3.1	5.0	13.3	11.0	5.6	5.5	5.5
Slovakia	3.0	1.8	1.5	2.8	11.9	10.1	6.8	6.2	6.2
Slovenia	8.2	5.7	1.7	1.9	8.9	5.1	4.8	4.3	4.3
<b>Eurozone</b>	<b>5.2</b>	<b>3.1</b>	<b>0.5</b>	<b>2.6</b>	<b>8.3</b>	<b>5.7</b>	<b>7.7</b>	<b>6.8</b>	<b>7.0</b>
Germany	2.6	1.5	-0.3	3.2	8.5	7.2	3.6	2.9	3.4
Austria	4.6	4.7	1.0	2.8	7.7	5.1	6.2	4.5	4.6
Belgium	6.2	2.4	0.4	3.2	9.5	4.9	6.3	5.4	5.6
France	6.8	2.5	0.7	2.1	5.8	4.6	7.9	7.5	7.6
Greece	8.3	5.2	1.8	0.6	9.2	3.2	15.0	12.6	12.2
Italy	6.6	3.2	-0.2	1.9	8.7	5.2	9.5	8.8	9.4
Spain	5.1	4.3	1.2	3.1	8.8	4.9	14.8	12.7	12.3
Switzerland	4.2	2.2	0.8	0.6	3.1	2.4	3.0	2.2	2.4

f = forecast

\* = indication of changes in consumer prices as an annual average

Source: IMF World Economic Outlook (October 2022)



OVB is certain that the demand for cross-thematic, competent and comprehensive personal advice on all kinds of financial matters is increasing: The product offering for private households is almost inscrutable and state support plans are hard to comprehend. In addition to that, financial decisions once made must be routinely reviewed and adapted if necessary to changing needs and situations in life. Especially in view of economically challenging times, it becomes even increasingly important to protect against risks and to keep an eye on one's financial future. From OVB's vantage, the market for private risk protection and provision therefore offers long-term potential and sound opportunities for growth despite the present environment.

## Business performance

OVB Group generated brokerage income in the amount of Euro 247.2 million in the first nine months of financial year 2022. This equals 5.5 per cent growth over the prior-year amount of Euro 234.2 million. This expansion of business activity was driven in particular by the Central and Eastern Europe segment.

By the end of September 2022, OVB supported 4.26 million clients in 16 countries of Europe (previous year: 4.09 million clients). The total number of financial agents working for OVB gained 3.3 per cent from 5,466 as of the prior-year reporting date to 5,648 financial agents as of 30 September 2022. The structure of the new business has changed only slightly compared to the prior-year period: The share of unit-linked provision products went down from 33.4 per cent in the prior-year period to 32.6 per cent. The share of other provision products was virtually unchanged at 21.7 per cent of new business compared to 21.8 per cent in the first nine months of 2021. New business in property, accident and legal expenses insurance grew from 14.3 per cent to 15.5 per cent. Respective shares of building society savings contracts / financing, investment funds and health insurance went up as well compared to the prior-year period. Contrary to that, the share of the product category state-subsidized provision products in the new business went down. The real property business remains unchanged at a low level.

### Central and Eastern Europe

Brokerage income of the Central and Eastern Europe segment gained 12.3 per cent to Euro 127.5 million (previous year: Euro 113.5 million) on account of sales increases in all the region's national markets except Ukraine. The number of financial agents working for OVB went up from 3,196 as of the prior-year reporting date by 5.3 per cent to 3,365 financial agents as of 30 September 2022. They supported 2.92 million clients (previous year: 2.79 million clients). Unit-linked provision products kept the lion's

### Breakdown of new business 1-9/2022 (1-9/2021)



Unit-linked provision products	32.6 % (33.4 %)
State-subsidised provision products	8.8 % (9.9 %)
Building society savings contracts/financing	12.8 % (12.5 %)
Property, accident and legal expenses insurance	15.5 % (14.3 %)
Health insurance	2.2 % (2.0 %)
Investment funds	6.3 % (6.0 %)
Other provision products	21.7 % (21.8 %)
Real property	0.1 % (0.1 %)

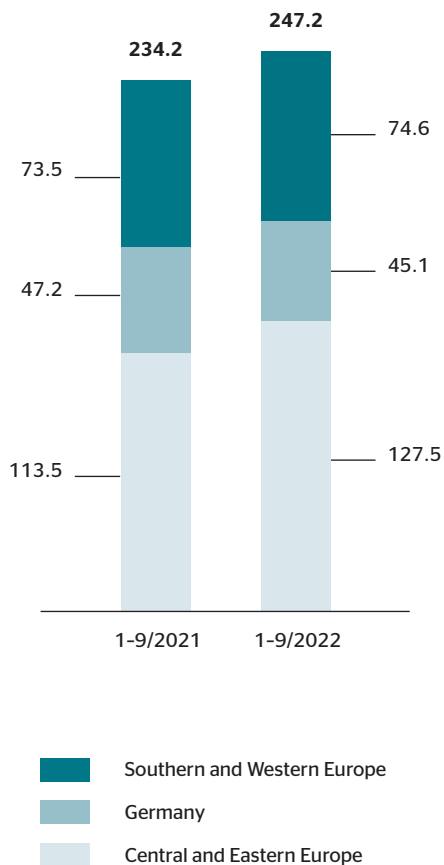
share of new business at 32.6 per cent (previous year: 32.0 per cent), followed by other provision products at 29.2 per cent (previous year: 30.4 per cent) and property, accident and legal expenses insurance at 16.5 per cent (previous year: 14.8 per cent).

### Germany

Brokerage income generated in the Germany segment dropped 4.5 per cent to Euro 45.1 million (previous year: Euro 47.2 million). With 1,213 financial agents, 1.1 per cent fewer advisors worked for OVB in Germany as of the reporting date 30 September 2022 than one year before (previous year: 1,227 advisors). The number of actively supported clients as of 30 September 2022 was 615,967, compared to 614,278 clients one year before. Especially popular with clients were the product categories building society savings contracts / financing, gaining on the prior-year period and coming to a share in new business of 24.0 per cent (previous year: 16.4 per cent), and unit-linked provision products with a share of 24.0 per cent as well (previous year: 27.6 per cent). Property, accident and legal expenses insurance products went down from 13.5 per cent to 12.0 per cent. Investment funds contributed 11.7 per cent to the new business (previous year: 9.8 per cent). Other provision products added 11.6 per cent to new business (previous year: 14.1 per cent), state-subsidized provision products came to a share of 11.3 per cent (previous year: 13.1 per cent).

### Brokerage income by region

Euro million, figures rounded



### Southern and Western Europe

Brokerage income in the Southern and Western Europe segment grew 1.5 per cent to Euro 74.6 million (previous year: Euro 73.5 million). The performance was significantly positive particularly in the Spanish, Italian and Austrian markets. The number of financial agents rose from 1,043 by 2.6 per cent to 1,070 advisors who supported altogether 729,965 clients in the segment's seven countries, compared to 689,749 clients by 30 September 2021. The brokerage of unit-linked provision products was particularly successful in the first nine months of 2022, amounting to a 37.6 per cent share of the new business (previous year: 39.2 per cent). State-subsidized provision products contributed 26.3 per cent to sales (previous year: 26.7 per cent), followed by property, accident and legal expenses insurance products with a share of 15.0 per cent (previous year: 13.7 per cent).

### Profit / Loss

OVB Group generated brokerage income of Euro 247.2 million in the first nine months of 2022, equivalent to a 5.5 per cent increase over the income of Euro 234.2 million of the prior-year period of comparison. Particularly the Central and Eastern Europe segment contributed to the Group's continued growth. Other operating income went up 16.5 per cent from Euro 6.9 million to Euro 8.0 million. Material factors of this positive performance were an increasing reimbursement of training costs paid by the sales force and higher income from the reversal of provisions and the reversal of valuation allowances for receivables.

The increase in brokerage expenses was slightly disproportionate compared to brokerage income, gaining 3.1 per cent to Euro 162.1 million (previous year: Euro 157.2 million). Personnel expense for the Group's employees increased by 6.0 per cent, from Euro 31.3 million to Euro 33.2 million, due to the scheduled staff expansion and salary adjustments in line with the market. At Euro 6.6 million, depreciation and amortization were 15.1 per cent above the prior-year amount of Euro 5.7 million, due primarily to higher amortization of intangible assets. Other operating expenses went up 24.2 per cent to Euro 38.0 million (previous year: Euro 30.6 million). Cost increases due to inflation and the intensification of sales events and training efforts were the reasons for that.

OVB Group generated an operating result (EBIT) of Euro 15.4 million in the reporting period, equivalent to a 5.9 per cent decrease compared to the prior-year result of Euro 16.3 million. The EBIT of the Central and Eastern Europe segment improved insignificantly from Euro 13.0 million to Euro 13.1 million. Material increases were achieved by the operating subsidiaries

in Romania and Croatia. Contrary to that, the operating result of the Germany segment dropped from Euro 6.6 million to Euro 5.2 million. The Group generated an EBIT of Euro 5.2 million in the Southern and Western Europe segment after Euro 6.8 million in the prior-year period. The negative operating result of the Corporate Centre including consolidation effects could be reduced by 18.9 per cent from Euro -10.1 million to Euro -8.2 million. OVB Group's EBIT margin went down from 7.0 per cent in the previous year to 6.2 per cent in the reporting period.

The financial result, having shown an insignificant positive balance of Euro 0.2 million in the previous year, came to Euro -1.4 million, accounted for by higher finance expense caused by decreases in the fair values of securities and capital investments, caused in turn by price loss in the stock markets which continue to be under pressure. Taxes on income went up from Euro 4.2 million to Euro 4.6 million. After non-controlling interests, consolidated net income thus amounts to Euro 9.2 million. Compared to the prior-year amount of Euro 12.3 million, this result means a decrease by Euro 3.2 million or rather 25.6 per cent. Earnings per share for the first nine months of 2022 went down accordingly, from Euro 0.86 for the prior-year period of comparison to Euro 0.64, based respectively on 14,251,314 shares.

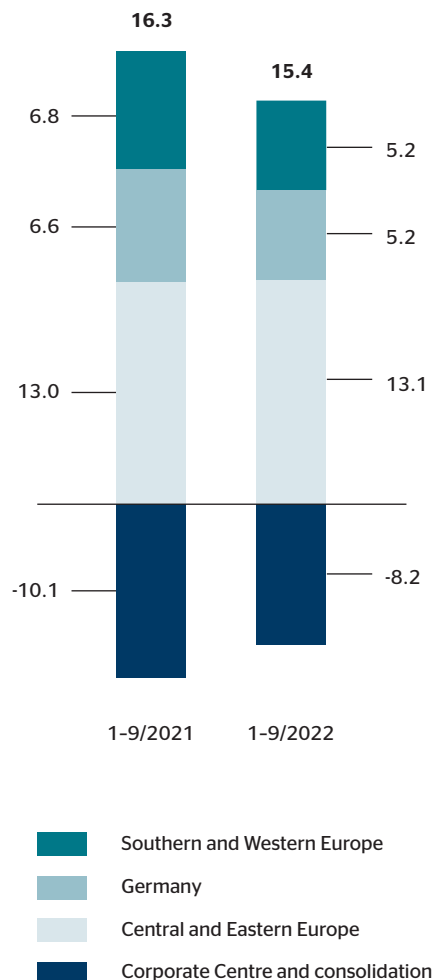
## Financial position

The cash flow from operating activities in the first nine months of 2022 was reduced from Euro 26.0 million in the prior-year period of comparison to Euro 15.1 million. Among other factors, this development is accounted for by a lower increase in trade payables and other liabilities (Euro 1.6 million; previous year: Euro 4.2 million). In addition to that, consolidated earnings before income tax went down from Euro 16.5 million to Euro 14.0 million and income tax paid increased in the first nine months of 2022 to Euro 5.9 million compared to Euro 3.7 million in the previous year.

Cash inflow from investing activities of Euro 13.3 million stands opposite cash outflow in the amount of Euro 14.0 million reported for the previous year. OVB Holding AG entered Euro 16.5 million in payments from the disposal of securities and other short-term capital investments (previous year: Euro 13.3 million). Payments for expenditure on securities and other short-term capital investments, having amounted to Euro 22.5 million in the previous year, were hardly made in the reporting period in view of a volatile capital market environment. Payments for expenditure on non-current tangible assets came to Euro 1.1 million (previous year: Euro 2.1 million) and for expenditure on non-current intangible assets to Euro 3.5 million (previous year: Euro 3.4 million).

The cash flow from financing activities showed cash outflow of Euro 14.9 million in the reporting period and of Euro 16.4 million in the prior-year period of comparison, in both cases dominated by the payment of dividends (Euro 12.8 million; previous year: Euro 14.3 million). The prior-year amount included the payment of an anniversary bonus of Euro 0.25 per share on the occasion of the Company's 50 years of existence. Apart from the dividends, payments on liability and interest components of lease liabilities from financing activities applied. Cash and cash equivalents came to Euro 86.8 million as of the interim reporting date and thus Euro 27.8 per cent above the amount of Euro 68.0 million as of 30 September 2021.

**Earnings before interest and taxes (EBIT) by segment**  
Euro million, figures rounded



## Assets and liabilities

Total assets of OVB Holding AG amounted to Euro 252.4 million as of 30 September 2022 after Euro 257.8 million as of 31 December 2021. Comparing both closing dates, non-current assets decreased from Euro 37.1 million to Euro 35.9 million, principally on account of a decrease in rights of use of leased objects over time.

Current assets went down slightly from Euro 220.7 million to Euro 216.6 million. Due to an adjustment of values and the partial sale of securities and other short-term capital investments, the corresponding financial statement item was reduced by Euro 18.8 million to Euro 35.6 million (31 December 2021: Euro 54.3 million). Contrary to that are respective increases in cash and cash equivalents by Euro 12.2 million to Euro 86.8 million (31 December 2021: Euro 74.6 million) and in receivables and other assets by Euro 5.3 million to Euro 54.5 million (31 December 2021: Euro 49.2 million).

The Company's equity went down from Euro 91.4 million as of 31 December 2021 by Euro 4.1 million to Euro 87.3 million. The principal reason is the payment of the dividend for the 2021 financial year in June 2022 by which retained earnings decreased from Euro 24.0 million to Euro 20.3 million. The equity ratio thus comes to 34.6 per cent as of the interim reporting date compared to 35.4 per cent as of year-end 2021.

Non-current liabilities went down to Euro 12.1 million (31 December 2021: Euro 12.8 million). There are still no liabilities to banks. At Euro 153.1 million, current liabilities remained virtually unchanged (31 December 2021: Euro 153.7 million). A decrease in other provisions by Euro 1.5 million to Euro 69.0 million and a reduction of provisions for taxes by Euro 1.7 million to Euro 0.8 million and of trade payables from Euro 22.0 million to Euro 21.2 million faced an increase in income tax liabilities by 17.6 per cent to Euro 1.6 million and in other liabilities by Euro 2.3 million to Euro 60.5 million.

## Personnel

OVB Group had 705 employees on average in the reporting period (previous year: 676 employees) in the holding company, the head offices of the operating subsidiaries and in the service companies controlling and managing the Group. Employees support the self-employed financial agents who work for OVB by providing the service oriented execution of all core processes and the necessary technical infrastructure, conducting training courses, developing and implementing

sales promoting measures, fulfilling administrative tasks and offering assistance for compliance with regulatory requirements, among other functions.

## Executive Board

Effective 31 May 2022, the Supervisory Board has given its consent to the termination of the Executive Board employment contract of Thomas Hücker. Thomas Hücker had been on the Executive Board of OVB Holding AG as Chief Operating Officer (COO) since 2014. He has left the Company at his request for personal reasons. As of 1 June 2022, CEO Mario Freis assumed Mr. Hücker's responsibilities on an interim basis.

As of 1 October 2022, Heinrich Fritzlär has joined the Executive Board of OVB Holding AG as the new COO. He is responsible for Group IT, IT Security, Business Process Management and People Management. Mr. Fritzlär has more than 20 years of experience in the realms of insurance and IT consulting. Most recently he was responsible for digital transformation at Nürnberger Insurance Group as Vice President Application Development.

## Subsequent events

Business transactions or events of relevance to an appraisal of OVB Group's profit/loss, financial position and assets and liabilities have not occurred since 30 September 2022.

## Opportunities and risks

OVB keeps doing business in growth markets. Fundamental trends such as the demographic development in Europe require more private provision and risk protection. This scenario continues to provide OVB with opportunities for growing sales and earnings in the future.

The current situation in Ukraine represents a risk for OVB. It cannot be estimated how the military conflict will develop, how long it will last and whether it might spread to other countries eventually. The war directly affects clients, financial advisors, back-office staff and partners of OVB, which has been doing business in Ukraine since 2007. The immediate impact on OVB Group's profit/loss, financial position and assets and liabilities is very limited.

Indirectly, however, the effects of this war on the international economy, the income and employment situation of private households and the financial markets can

have a negative impact on OVB's business in Europe as well. In particular, high inflation and higher energy prices might increasingly diminish financial resources of private households with the consequence that financial products might be less demanded, or paid for.

The ongoing COVID-19 pandemic remains a risk for OVB. The emergence of new virus variants particularly in the fall of 2022 cannot be ruled out. OVB managed very soon indeed to compensate the temporary restrictions on conducting in-person meetings of financial agents and clients by using digital media since 2020. And the same holds true for the national and international exchange among executives. Yet a flare-up of the pandemic and restrictions on economy and social life caused by it might interfere with OVB's business through an impact on economy, employment and the income of private households.

OVB's risk management system and the implemented reporting contribute considerably to the transparency and control of the Group's overall risk position. The risk management and internal control system is updated on an ongoing basis in order to enhance transparency of the risks taken and to further improve available risk control options.

Opportunities and risks have not changed substantially since the preparation of the 2021 consolidated financial statements.

They are described in detail in the 2021 Annual Report, particularly in its chapter "Report on opportunities and risks". However, higher inflation and rising energy prices have led to an increase in political and economic risks in the course of the year. From today's perspective, going concern risks arise neither from individual risks nor from OVB Group's overall risk position.

## Outlook

The further development of the war in Ukraine, the energy crisis and accelerating inflation as well as the smouldering COVID-19 pandemic and the impact on economy and society bring high risk and uncertainty to forecasts of the future business development. OVB is nevertheless convinced that the long-term business potential in the market for private protection and provision remains unaffected.

OVB generally expects to keep generating growth in 2022. In order to allow for the uncertainty still applying to the macroeconomic development, OVB sees a range of between Euro 315 million to 330 million for the Group's brokerage income in the 2022 financial year. The operating result can be expected to increase to between Euro 22 million and 25 million.

Cologne, 2 November 2022



Mario Freis  
CEO



Frank Burow  
CFO



Heinrich Fritzlar  
COO



# IFRS-Interim consolidated financial statements

## Consolidated statement of financial position

of OVB Holding AG as of 30 September 2022 according to IFRS

### Assets

EUR'000	30/09/2022	31/12/2021
<b>A. Non-current assets</b>		
Intangible assets	13,728	13,838
Rights of use of leased assets	10,159	10,961
Tangible assets	5,430	5,620
Financial assets	464	506
Deferred tax assets	6,091	6,162
	<b>35,872</b>	<b>37,087</b>
<b>B. Current assets</b>		
Trade receivables	38,143	41,949
Receivables and other assets	54,468	49,184
Income tax assets	1,555	698
Securities and other capital investments	35,560	54,313
Cash and cash equivalents	86,827	74,594
	<b>216,553</b>	<b>220,738</b>
<b>Total assets</b>	<b>252,425</b>	<b>257,825</b>

**Equity and liabilities**

EUR'000	30/09/2022	31/12/2021
<b>A. Equity</b>		
Subscribed capital	14,251	14,251
Capital reserve	39,342	39,342
Treasury shares	0	0
Revenue reserves	13,708	13,708
Other reserves	-914	-221
Non-controlling interests	544	279
Retained earnings	20,344	24,012
	<b>87,275</b>	<b>91,371</b>
<b>B. Non-current liabilities</b>		
Provisions	2,467	2,542
Other liabilities	8,499	9,245
Deferred tax liabilities	1,127	984
	<b>12,093</b>	<b>12,771</b>
<b>C. Current liabilities</b>		
Provisions for taxes	784	1,686
Other provisions	68,984	70,468
Income tax liabilities	1,567	1,332
Trade payables	21,239	21,994
Other liabilities	60,483	58,203
	<b>153,057</b>	<b>153,683</b>
<b>Total equity and liabilities</b>	<b>252,425</b>	<b>257,825</b>

## IFRS-Interim consolidated financial statements

### Consolidated income statement

of OVB Holding AG for the period from 1 January to 30 September 2022 according to IFRS

EUR'000	01/07 - 30/09/2022	01/07 - 30/09/2021	01/01 - 30/09/2022	01/01 - 30/09/2021
Brokerage income	77,475	75,043	247,164	234,245
Other operating income	2,116	2,233	7,994	6,861
<b>Total income</b>	<b>79,591</b>	<b>77,276</b>	<b>255,158</b>	<b>241,106</b>
Brokerage expenses	-50,352	-50,148	-162,072	-157,206
Personnel expenses	-10,597	-10,651	-33,172	-31,281
Depreciation and amortisation	-2,334	-2,028	-6,570	-5,709
Other operating expenses	-12,132	-10,522	-37,984	-30,587
<b>Earnings before interest and taxes (EBIT)</b>	<b>4,176</b>	<b>3,927</b>	<b>15,360</b>	<b>16,323</b>
Finance income	616	180	1,139	582
Finance expenses	-349	-113	-2,491	-394
<b>Financial result</b>	<b>267</b>	<b>67</b>	<b>-1,352</b>	<b>188</b>
<b>Consolidated income before income tax</b>	<b>4,443</b>	<b>3,994</b>	<b>14,008</b>	<b>16,511</b>
Taxes on income	-1,423	-1,372	-4,585	-4,224
<b>Consolidated net income</b>	<b>3,020</b>	<b>2,622</b>	<b>9,423</b>	<b>12,287</b>
Thereof non-controlling interests	-99	123	-265	22
<b>Consolidated net income after non-controlling interests</b>	<b>2,921</b>	<b>2,745</b>	<b>9,158</b>	<b>12,309</b>
Basic earnings per share in Euro	0.20	0.19	0.64	0.86

## IFRS-Interim consolidated financial statements

### Consolidated statement of comprehensive income

of OVB Holding AG for the period from 1 January to 30 September 2022 according to IFRS

EUR'000	01/07 - 30/09/2022	01/07 - 30/09/2021	01/01 - 30/09/2022	01/01 - 30/09/2021
<b>Consolidated net income</b>	<b>3,020</b>	<b>2,622</b>	<b>9,423</b>	<b>12,287</b>
Change from revaluation of financial assets measured at fair value outside profit or loss	-127	-5	-305	-21
Change in currency translation reserve	-225	-93	-388	26
<b>Other comprehensive income to be reclassified to the income statement</b>	<b>-352</b>	<b>-98</b>	<b>-693</b>	<b>5</b>
<b>Total comprehensive income before non-controlling interests</b>	<b>2,668</b>	<b>2,524</b>	<b>8,730</b>	<b>12,292</b>
Total comprehensive income attributable to non-controlling interests	-99	123	-265	22
<b>Total comprehensive income</b>	<b>2,569</b>	<b>2,647</b>	<b>8,465</b>	<b>12,314</b>

# IFRS-Interim consolidated financial statements

## Consolidated statement of cash flows

of OVB Holding AG for the period from 1 January to 30 September 2022 according to IFRS

EUR'000	01/01 - 30/09/2022	01/01 - 30/09/2021
Consolidated income before income tax	14,008	16,511
+/- Depreciation, amortisation and impairment/Appreciation in value and reversal of impairment loss of non-current assets	6,570	5,709
- Financial result	1,352	-188
-/+ Unrealised currency gains/losses	852	-388
+/- Allocation to/reversal of valuation allowances for receivables	321	667
+/- Other non-cash financial items	-267	-217
+/- Increase/decrease in provisions	-1,559	8,131
+/- Result from the disposal of intangible and tangible assets	-68	20
+/- Decrease/increase in trade receivables and other assets	-1,799	-4,686
+/- Increase/decrease in trade payables and other liabilities	1,606	4,213
- Interest paid	-37	-59
- Income tax paid	-5,895	-3,730
<b>= Cash flow from operating activities</b>	<b>15,084</b>	<b>25,983</b>
+ Payments received from disposal of tangible assets and intangible assets	214	212
+ Payments received from disposal of financial assets	75	392
+ Payments received from disposal of securities and other short-term capital investments	16,498	13,270
- Payments for expenditure on tangible assets	-1,112	-2,060
- Payments for expenditure on intangible assets	-3,479	-3,386
- Payments for expenditure on financial assets	-34	-275
- Payments for expenditure on securities and other short-term capital investments	-24	-22,457
+ Other finance income	319	232
+ Interest received	807	99
<b>= Cash flow from investing activities</b>	<b>13,264</b>	<b>-13,973</b>
- Dividends paid	-12,826	-14,251
- Payments on the principal of the lease liability from financing activities	-1,837	-1,876
- Payments on the interest of the lease liability from financing activities	-199	-229
<b>= Cash flow from financing activities</b>	<b>-14,862</b>	<b>-16,356</b>
<b>Overview:</b>		
Cash flow from operating activities	15,084	25,983
Cash flow from investing activities	13,264	-13,973
Cash flow from financing activities	-14,862	-16,356
<b>= Net change in cash and cash equivalents</b>	<b>13,486</b>	<b>-4,346</b>
Exchange rate changes in cash and cash equivalents	-1,253	372
+ Cash and cash equivalents at end of the prior year	74,594	71,927
<b>= Cash and cash equivalents at the end of the period</b>	<b>86,827</b>	<b>67,953</b>

# IFRS-Interim consolidated financial statements

## Consolidated statement of changes in equity

of OVB Holding AG as of 30 September 2022 according to IFRS

EUR'000	Subscribed capital	Capital reserve	Statutory reserve	Other revenue reserves	Revaluation reserve	Reserve from provisions for pensions
<b>31/12/2021</b>	<b>14,251</b>	<b>39,342</b>	<b>2,576</b>	<b>11,132</b>	<b>-2</b>	<b>-665</b>
Consolidated profit						
Treasury shares						
Corporate actions						
Dividends paid						
Change in revaluation reserve					-305	
Allocation to other reserves						
Change in currency translation reserve						
Revaluation effect from provisions for pensions						
Consolidated net income						
<b>30/09/2022</b>	<b>14,251</b>	<b>39,342</b>	<b>2,576</b>	<b>11,132</b>	<b>-307</b>	<b>-665</b>

of OVB Holding AG as of 30 September 2021 according to IFRS

EUR'000	Subscribed capital	Capital reserve	Statutory reserve	Other revenue reserves	Revaluation reserve	Reserve from provisions for pensions
<b>31/12/2020</b>	<b>14,251</b>	<b>39,342</b>	<b>2,576</b>	<b>11,132</b>	<b>47</b>	<b>-837</b>
Consolidated profit						
Treasury shares						
Corporate actions						
Dividends paid						
Change in revaluation reserve					-21	
Allocation to other reserves						
Change in currency translation reserve						
Revaluation effect from provisions for pensions						
Consolidated net income						
<b>30/09/2021</b>	<b>14,251</b>	<b>39,342</b>	<b>2,576</b>	<b>11,132</b>	<b>26</b>	<b>-837</b>



Deferred tax on unrealised gains/losses	Currency translation reserve	Total income recognised directly in equity	Retained profits brought forward	Consolidated net income after non-controlling interests	Total comprehensive income	Equity of the shareholders of OVB Holding AG	Non-controlling interests	Total
173	273		8,297	15,715		91,092	279	91,371
			15,715	-15,715				
			-12,826			-12,826		-12,826
		-305			-305	-305		-305
	-388	-388			-388	-388		-388
				9,158	9,158	9,158	265	9,423
173	-115	-693	11,186	9,158	8,465	86,731	544	87,275
			10,485	-10,485				
			-14,251			-14,251		-14,251
		-21			-21	-21		-21
	26	26			26	26		26
				12,309	12,309	12,309	-22	12,287
184	246	5	8,297	12,309	12,314	87,526	515	88,041

# IFRS-Interim consolidated financial statements

## Notes as of 30 September 2022

### I. General information

#### 1. General information on OVB Group

The condensed interim consolidated financial statements for the first nine months of 2022 are released for publication pursuant to Executive Board resolution adopted today.

The parent company of OVB Group (hereinafter referred to as "OVB") is OVB Holding AG, Cologne, recorded in the Commercial Register at the Local Court (Amtsgericht) of Cologne, Reichenspergerplatz 1, 50670 Cologne, under registration number HRB 34649. OVB Holding AG has its registered office at Heumarkt 1, 50667 Cologne.

#### 2. Accounting principles

Pursuant to IAS 34 "Interim Financial Reporting", the condensed interim consolidated financial statements for the first nine months of 2022 have been prepared in accordance with the International Financial Reporting Standards (IFRS) and International Accounting Standards (IAS) as adopted by the European Union and released by the International Accounting Standards Board (IASB), and they are intended to be read in conjunction with the consolidated financial statements for the year ended 31 December 2021.

For the preparation of the condensed interim consolidated financial statements, the same accounting policies, measurement and consolidation methods and the same standards have been adopted as were applied for the preparation of the consolidated financial statements for the year ended 31 December 2021 and released in the Annual Report unless otherwise indicated.

The condensed interim consolidated financial statements are prepared in euros. Unless stated otherwise, all figures are rounded up or down to the nearest thousand euros (EUR'000) in accordance with commercial rounding principles. As the figures are presented in thousand euro increments, rounding discrepancies may arise in the individual case when single values are added up. The selected items in the notes are presented without sign with the exception of segment reporting, financial result and income tax.

In preparing the condensed interim consolidated financial statements pursuant to IAS 34, the Executive Board must make assessments and assumptions and apply estimates that have an effect on the application of accounting policies within the Group and on the disclosure of assets and liabilities as well as of income and expenses. Actual amounts may vary from respective estimates made.

Further information on discretionary decisions and estimate uncertainty can be found in chapter 4.4 "Discretionary decisions" in the notes to the consolidated financial statements as of 31 December 2021.

In the year under review 2022, the following new standards are subject to mandatory first-time adoption:

##### **IAS 16 Property, Plant and Equipment (amendments)**

The amendment addresses the previously permissible deduction of proceeds from the sale of items produced from the cost of the item before bringing it to the intended condition required for operation. Proceeds must be recognized in profit or loss upon the amendment's entry into force as of 1 January 2022. Application does not result in material effects on the consolidated financial statements.

##### **IAS 37 Provisions, Contingent Liabilities and Contingent Assets (amendments)**

The amendment to IAS 37 addresses the assignment and entry of the cost of fulfilling a contract, meant to help in the assessment whether there are onerous contracts deviating from the standard the entity has established.

Amendments are effective as of 1 January 2022. Application does not result in material effects on the consolidated financial statements.

### **IFRS 3 Business Combinations (amendments)**

The standard's references are aligned with the conceptual framework 2018 and amendments are added addressing the application of IAS 37 and IFRIC 21 as well as the non-recognition of contingent assets upon acquisition. Amendments are effective as of 1 January 2022. No material effects on the consolidated financial statements result from these amendments.

### **Improvements to IFRS**

Within the framework of its project intended to introduce minor improvements to standards and interpretations (Annual Improvements Process), the IASB has released its most recent collection of "Annual Improvements to IFRSs 2018 - 2020 Cycle", resulting in minor amendments to four standards altogether. These amendments address IAS 41, IFRS 1, IFRS 9 and IFRS 16 and are effective as of 1 January 2022. No material effects on the consolidated financial statements result from these amendments.

The following new standards are subject to mandatory adoption in future reporting periods:

### **IAS 1 Presentation of Financial Statements & IFRS Practice Statement 2 (amendments)**

The amendments to IAS 1 and IFRS Practice Statement 2 define the obligation to disclose material information on methods of accounting and measurement and specify the identification and presentation of such information. Amendments are effective as of 1 January 2023, application ahead of schedule is permitted. No material effects on the consolidated financial statements will result from these amendments.

### **IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors (amendments)**

Amendments to IAS 8 concern the definition of accounting estimates as monetary amounts in financial statements subject to measurement uncertainty. Changes in accounting estimates based on new information or new developments including their effects are not deemed corrections of errors made in previous reporting periods. Amendments are effective as of 1 January 2023, application ahead of schedule is permitted. No material effects on the consolidated financial statements will result from these amendments.

### **IAS 12 Taxes on Income (amendments)**

The IASB has released a clarification regarding deferred tax on transactions of e.g. leases and decommissioning obligations, principally introducing another exemption from the "initial recognition exemption". In the future, deferred tax assets and liabilities have to be recognized for transactions whose initial recognition results in equal amounts of deductible and taxable temporary differences. Amendments are effective as of 1 January 2023, application ahead of schedule is permitted. No material effects on the consolidated financial statements will result from these amendments.

### **IFRS 17 Insurance Contracts (new standard and amendments)**

The introduction of new standard IFRS 17 governs the basic principles for recognition, measurement, presentation and disclosure of insurance contracts and supersedes IFRS 4 upon its entry into force. It aims for a better presentation of insurance contracts in terms of comparability in the statement of financial position, enabling the reader of financial statements to evaluate the effects on the reporting entity's assets and liabilities, financial position and profit/loss as well as its cash flows. The new standard is effective as of 1 January 2023. It will have no material effects on the consolidated financial statements.

For a better presentation of comparative information upon the simultaneous introduction of IFRS 9 and IFRS 17, amendments to the transitional provisions of IFRS 17 were released. The definition of a right to choose is intended to avoid misleading information due to the different provisions of the two standards with respect to the presentation of the period of comparison. This enables insurance companies to present comparative information on financial assets as if the provisions of IFRS 9 had been previously adopted already. Amendments are effective as of 1 January 2023. No material effects on the consolidated financial statements will result from these amendments.

The following standards have been released by the IASB and will be adopted in future reporting periods subject to pending EU endorsement:

#### **IAS 1 Presentation of Financial Statements (amendments)**

The standard will clarify the classification of liabilities as current or non-current liabilities in its future version. The amendment is effective as of 1 January 2023. No material effects on the consolidated financial statements will result from this amendment.

#### **IFRS 16 Leases (amendments)**

The IASB has announced amendments to IFRS 16 for a clarification of subsequent measurement of lease liabilities in sale and leaseback transactions. The amendments require the seller/lessee to subsequently measure lease liabilities arising from a leaseback in a way that it does not recognize any amount of the gain or loss that relates to the right of use it retains. Amendments are effective as of 1 January 2024, application ahead of schedule is permitted. No material effects on the consolidated financial statements will result from these amendments.

## **2.1 Financial instruments**

Financial assets and liabilities are recognized in the consolidated statement of financial position as of the date when an entity of OVB Group becomes a contracting party with respect to the contractual provisions of the respective financial instrument. Recognition thus takes place as of the trading day.

Classification according to measurement categories is based on the identification of the business model under which contractual cash flows are collected as well as on an assessment of the terms of the cash flows by way of the SPPI test (Solely Payments of Principal and Interest). OVB Group's financial instruments can be classified as follows:

#### **Amortized cost (AC)**

Financial instruments measured at amortized cost (business model: hold; cash flow conditions compliant) are recognized at fair value upon addition. Insofar as future impairment is anticipated, it is considered for measurement unless immaterial. No-interest or low-interest bearing financial instruments with terms of more than one year are measured at present value. Subsequent to first-time recognition, such financial instruments are measured at amortized cost. That is the amount at which a financial asset was valued upon first-time recognition less repayments, plus or less the cumulative amortization of any difference between the originally assigned value and the amount repayable upon final maturity based on the effective interest method, and less any valuation allowance for expected credit loss.

#### **Fair Value through Profit or Loss (FVPL)**

Financial instruments measured at fair value through profit or loss (either business model: not hold or cash flow conditions not compliant) are recognized at fair value upon addition. Gains or losses resulting from subsequent measurement are to be recognized through profit or loss in the income statement.

#### **Fair Value through Other Comprehensive Income (FVOCI)**

Debt instruments (business model: hold and sale; cash flow conditions compliant) and equity instruments (by designation) measured at fair value outside profit or loss are recognized at fair value upon addition. Gains or losses resulting from subsequent measurement are to be recognized in equity outside profit or loss. Upon the disposal of debt instruments, gains or losses included in revaluation reserve are to be recognized in the income statement. With respect to equity instruments there is no reclassification of the revaluation reserve through profit or loss but rather within equity outside profit or loss. Interest income, valuation allowances and exchange rate gains/losses of debt instruments are recognized in the income statement through profit or loss.

## **2.2 Impairment and reversal of impairment loss of financial assets**

As of each reporting date, expected credit losses are considered for valuation allowances for financial assets/contract assets measured at amortized cost. Present values of classical default scenarios are multiplied by the corresponding probability of occurrence. The initial effective interest rate is applied for discounting.

**Stage transfer**

Upon first-time assessment of future credit loss, impairment equals expected credit losses within the next twelve months. If a significant increase in credit risk compared to the initial assessment materializes at a later reporting date, impairment equals expected credit losses over the entire remaining term of the asset.

**Simplified approach**

For trade receivables without a significant financing component, expected credit losses are determined collectively for a group of assets with the same credit risk characteristics and recognized as a risk provision item over the asset term pursuant to IFRS 9.5.5.15.

**2.3 Recognition of sales**

OVB generally recognizes sales at the time the agreed performances have been provided to the client (satisfaction of performance obligation). In case of uncertainty with respect to the recognition of sales, the date of the actual inflow of commission paid to OVB is taken into account. For risk coverage of commissions to be refunded to a product partner when contracts are cancelled or in the event of non-payment, provisions are made on the basis of historical figures (provisions for cancellation risk). Changes in provisions for cancellation risk are recognized on account of sales. Considering potential refunds of commissions already received in case of cancellation, sales represent variable consideration for the purpose of IFRS 15 due to the element of uncertainty in the amounts of revenue.

Sales from subsequent commission are recognized as contract asset under "Receivables and other assets". Subsequent commission is estimated on the basis of the most probable amount at which a significant cancellation of recorded sales is deemed highly improbable. Corresponding brokerage expenses to be handed on to the sales force are included in provisions from subsequent commission.

OVB recognizes new business commission, policy service commission and dynamic commission as sales.

OVB is paid new business commission for the successful brokerage of an insurance policy. Settlement follows either a discounted, partly discounted or pro-rata approach. With respect to partly discounted and pro-rata new business commission received in the categories unit-linked provision products, other provision products, property, legal expenses and accident insurance, investment funds and health insurance, sales are recognized at an earlier point in time for the sales portion attributable to the successful brokerage of the contract yet settled only in later reporting periods; in doing so, assumptions are made with respect to the probable term in consideration of future contract cancellations.

OVB is paid policy service commission for the policyholder's continuous support. The performance is thus rendered over a certain period of time so that sales are to be realized over that time period accordingly.

OVB is paid dynamic commission for premium raises over the contract term. Dynamic commission is recognized as of the point in time the policyholder's withdrawal period with respect to the premium raise has expired.

**3. Changes to the scope of consolidation**

A business combination is the result of OVB assuming control over one or more entities by transaction or another business event. For any case of business combinations, the acquisition method is to be applied. Acquisition cost of an acquired subsidiary is measured according to the fair value of the transferred consideration, i.e. the total of transferred assets, assumed liabilities, issued equity instruments and contingent consideration. Incidental transaction costs are generally recognized as expense. Recognizable assets and assumed liabilities as well as contingent liabilities are measured at fair value to the full amount regardless of the amount of OVB's investment. Applicable are the respective values as of the time control over the subsidiary was assumed. The measurement of any goodwill is determined by the positive difference between the acquisition's transaction cost less the fair value of the acquired net assets.

The following change to the scope of consolidation took place in the third quarter of 2022:

Upon the formation of OVB Finance SI, poslovno svetovanje, d.o.o., Ljubljana, the scope of consolidation was expanded by that international subsidiary. As of 19 August 2022, the entity operates under the name OVB Allfinanz SI, zavarovalno zastopniška družba, d.o.o.



## II. Significant events in the interim reporting period

Due to uncertainty caused by the coronavirus crisis, precautionary measures taken by OVB as of 31 December 2021 have been continued but adapted to the current development of the coronavirus pandemic and reduced. For this reason, effects from the coronavirus pandemic on individual items in the statement of financial position remain for OVB as of the reporting date, particularly on the measurement of receivables from financial agents, the measurement of the contract asset according to IFRS 15, the assessment of the future cancellation patterns of policyholders and the corresponding evaluation of provisions for cancellation risk as well as the measurement of financial instruments. The ongoing development of the coronavirus pandemic had the following effects on the aforementioned statement of financial position items in the first nine months of 2022:

### Cancellation risk

In view of the recent development of the coronavirus pandemic, OVB has reduced additional precautionary measures based on the severity of the pandemic in the first nine months of 2022. Additional precautionary measures have thus decreased in volume from EUR 5.6 million to EUR 4.1 million.

### Contract asset

The contract asset less provisions from subsequent commission (IFRS 15) has been reduced by additional precautionary measures in the net amount of EUR 0.7 million as of 30 September 2022 (31 December 2021: EUR 0.7 million).

### Receivables from financial agents

The expected higher probability of default has an increasing effect on valuation allowances for receivables from financial agents in the amount of EUR 0.4 million as of the reporting date (31 December 2021: EUR 0.4 million).

Moreover, the war in Ukraine, the development in interest rates as well as the energy crisis and the corresponding negative macroeconomic effects have had an impact on the stock market. OVB's securities measured at fair value have performed accordingly and thus affected the financial result.

Coinciding with higher inflation and the scarcity of energy sources, political and economic risks increased in the course of the year. OVB faces the risk that clients might be reluctant in signing new contracts and/or cannot fulfill their payment obligations properly. OVB has taken precautionary measures to counter potential effects of inflation.

Further significant events reportable pursuant to IAS 34 (e.g. exceptional business transactions, launch of restructuring measures or discontinuation of operations) did not occur.

## III. Notes to the statement of financial position and the statement of cash flows

### 1. Financial assets

EUR'000		30/09/2022	31/12/2021
Financial assets	AC	464	506

AC = Amortized Cost

Financial assets indicate loans granted to employees and self-employed sales agents with terms of more than one year, issued at customary interest rates.

### 2. Receivables and other assets

EUR'000	30/09/2022	31/12/2021
Receivables	19,803	19,508
Other assets	6,084	4,102
Contract asset (IFRS 15)	28,581	25,574
	<b>54,468</b>	<b>49,184</b>

### 3. Securities and other capital investments

EUR'000		30/09/2022	31/12/2021
Securities	FVPL	23,391	39,866
Securities	FVOCI	5,455	5,761
Other capital investments	AC	6,714	8,686
		<b>35,560</b>	<b>54,313</b>

AC = Amortized Cost / FVPL = Fair Value through Profit or Loss / FVOCI = Fair Value through Other Comprehensive Income

### 4. Cash and cash equivalents

Cash and cash equivalents can be broken down for the consolidated statement of cash flows as follows:

EUR'000		30/09/2022	31/12/2021
Cash		17	14
Cash equivalents		86,810	74,580
		<b>86,827</b>	<b>74,594</b>

Cash includes the group companies' cash in hand in domestic and foreign currencies translated into euros as of the quarter closing date.

Cash equivalents are assets that can be converted into cash immediately. Cash equivalents include bank balances in domestic and foreign currencies with maturities of three months or less, checks and stamps. Measurement is based on amortized cost; foreign currencies are measured in euros as of the closing date.

### 5. Share capital

Unchanged from 31 December 2021, the subscribed capital (share capital) of OVB Holding AG amounts to EUR 14,251,314.00. It is divided into 14,251,314 no-par ordinary bearer shares.

### 6. Dividend

Distributable amounts relate to the retained earnings of OVB Holding AG as determined in compliance with German commercial law.

The resolution on the appropriation of retained earnings of OVB Holding AG for financial year 2021 was adopted by the Annual General Meeting held on 15 June 2022.

The shareholders' dividend claim in the amount of EUR 12,826 thousand became due on 21 June 2022. The dividend equals EUR 0.90 per no-par share (previous year: EUR 0.75 + EUR 0.25 bonus per no-par share):

EUR'000	2021	2020
Distribution to shareholders	12,826	14,251
Profit carry-forward	5,810	4,807
<b>Retained earnings</b>	<b>18,637</b>	<b>19,058</b>

## 7. Treasury shares

OVB Holding AG did not hold any treasury shares as of the reporting date. In the period between the quarter closing date and the preparation of the interim consolidated financial statements, no transactions involving the Company's ordinary shares or options to its ordinary shares took place.

At the Annual General Meeting of OVB Holding AG held on 10 June 2020, shareholders authorized the Executive Board, subject to the Supervisory Board's consent, to acquire up to 300,000 of the Company's bearer shares in the period between 11 June 2020 and 9 June 2025, in one or several transactions. Shares acquired on the basis of this resolution may also be retired.

## 8. Other provisions

EUR'000	30/09/2022	31/12/2021
1. Cancellation risk	20,948	24,457
2. Unbilled liabilities	20,307	20,014
3. Litigation	3,965	4,016
4. Provisions from subsequent commission (IFRS 15)	18,691	16,740
	<b>63,911</b>	<b>65,227</b>
5. Miscellaneous		
- Obligations to employees	2,234	2,142
- Costs for financial statements/ Audit cost	677	765
- Other obligations	2,162	2,334
	<b>5,073</b>	<b>5,241</b>
	<b>68,984</b>	<b>70,468</b>

### 1. Cancellation risk

Cancellation risk primarily includes provisions for expected commission refunds claimed by product partners.

### 2. Unbilled liabilities

Unbilled liabilities primarily include commission not yet billed by financial agents.

### 3. Litigation

Provisions for litigation are made primarily due to legal disputes with clients and former financial agents. It is uncertain when such legal disputes will end and what exact amount the corresponding outflow of economic benefits will come to.

### 4. Provisions from subsequent commission

Provisions from subsequent commission are made for commission not yet passed on to the sales force.

### 5. Miscellaneous

Miscellaneous provisions encompass all provisions not to be categorized under any of the sub-items above.

## 9. Other non-current liabilities

EUR'000	30/09/2022	31/12/2021
Non-current lease liabilities	8,499	9,245

Non-current lease liabilities result from the application of IFRS 16.

## 10. Other current liabilities

EUR'000	30/09/2022	31/12/2021
1. Retained security	52,563	49,917
2. Other tax liabilities	1,401	1,476
3. Liabilities to employees	3,154	2,590
4. Liabilities to product partners	744	865
5. Current lease liabilities	2,050	2,130
6. Miscellaneous liabilities	571	1,225
	<b>60,483</b>	<b>58,203</b>

### 1. Retained security

Retained security includes provisions for cancellation risk set aside on account of financial advisors. Amounts are retained in order to cover anticipated commission refund claims.

### 2. Other tax liabilities

Tax liabilities only include other actual tax liabilities that can be exactly determined or that have already been assessed.

### 3. Liabilities to employees

Payments due to employees in the short term for work performed such as holiday pay, bonuses or premiums as well as benefits paid to employees due to the termination of employment are recognized at expected settlement amounts.

### 4. Liabilities to product partners

Liabilities to product partners that are not affiliates generally result from the reversal of commission entries and are paid by OVB as they arise over the course of business. These liabilities are measured at face value.

### 5. Current lease liabilities

Current lease liabilities result from the application of IFRS 16.

### 6. Miscellaneous liabilities

Miscellaneous liabilities comprise all liabilities that are not attributable to any of the above sub-items. This item essentially includes liabilities from social security contributions and deferred income and, as of 31 December 2021, the final outstanding purchase price payment from the acquisition of the Belgian subsidiary in the amount of EUR 400 thousand.

## IV. Notes to the income statement

### 1. Brokerage income

EUR'000	01/01 - 30/09/2022	01/01 - 30/09/2021
1. New business commission	189,015	184,068
2. Policy service commission	39,093	37,808
3. Dynamic commission	4,875	4,520
4. Other brokerage income	14,181	7,849
	<b>247,164</b>	<b>234,245</b>

#### 1. *New business commission*

New business commission results from the successful brokerage of various financial products.

#### 2. *Policy service commission*

Policy service commission results from the policyholder's continuous support and is collected after rendering respective services.

#### 3. *Dynamic commission*

Dynamic commission results from increases to contributions under contract during the contract term.

#### 4. *Other brokerage income*

Other brokerage income encompasses income from brokerage as a result of bonus payments and other sales related payments made by product partners as well as changes in cancellation risk provisions.

Brokerage income includes income from subsequent commission in the amount of EUR 3,402 thousand (30 September 2021: EUR 3,716 thousand) as a result of earlier capitalization of partly discounted and pro-rata new business commission.

### 2. Other operating income

Other operating income essentially includes refunds paid by financial advisors for workshop participation, reversals of provisions, reimbursements of costs paid by sales force and partner companies, income from statute-barred liabilities and all other operating income not to be recorded as brokerage income.

EUR'000	01/01 - 30/09/2022	01/01 - 30/09/2021
Other operating income	7,994	6,861

### 3. Brokerage expenses

Brokerage expenses include all direct payments to financial advisors. Current commission encompasses all directly performance-based commission, i.e. new business commission, policy service commission and dynamic commission. Other commission includes all other commission linked to a specific purpose, e.g. other incentive remuneration.

EUR'000	01/01 - 30/09/2022	01/01 - 30/09/2021
Current commission	146,903	143,337
Other commission	15,169	13,869
	<b>162,072</b>	<b>157,206</b>

### 4. Personnel expense

EUR'000	01/01 - 30/09/2022	01/01 - 30/09/2021
Wages and salaries	27,207	25,910
Social security	5,406	5,041
Pension plan expenses	559	330
	<b>33,172</b>	<b>31,281</b>

### 5. Depreciation and amortization

EUR'000	01/01 - 30/09/2022	01/01 - 30/09/2021
Amortization of intangible assets	3,470	2,701
Depreciation of rights of use	1,818	1,874
Depreciation of property, plant and equipment	1,282	1,134
	<b>6,570</b>	<b>5,709</b>

### 6. Other operating expenses

EUR'000	01/01 - 30/09/2022	01/01 - 30/09/2021
Sales and marketing expenses	14,044	9,725
Administrative expenses	19,454	17,293
Non-income-based tax	3,557	3,254
Miscellaneous operating expenses	929	315
	<b>37,984</b>	<b>30,587</b>

## 7. Financial result

EUR'000	01/01 - 30/09/2022	01/01 - 30/09/2021
<b>Finance income</b>		
Interest income and similar income	866	157
Income from securities	260	174
Reversal of impairment loss on capital investments	13	251
	<b>1,139</b>	<b>582</b>
<b>Finance expense</b>		
Interest expense and similar expenses	-236	-289
Expenses for capital investments	-2,255	-105
	<b>-2,491</b>	<b>-394</b>
<b>Financial result</b>	<b>-1,352</b>	<b>188</b>

## 8. Taxes on income

Actual and deferred tax are determined on the basis of the income tax rates applicable in the respective countries. Actual income taxes were recognized on the basis of the best estimate of the weighted average of the annual income tax rate expected for the full year. Deferred taxes were calculated on the basis of the expected applicable future tax rate.

The main components of income tax expense are the following items as reported in the consolidated income statement:

EUR'000	01/01 - 30/09/2022	01/01 - 30/09/2021
Actual income tax	4,432	4,746
Deferred income tax	153	-522
	<b>4,585</b>	<b>4,224</b>

## 9. Earnings per share

The calculation of basic/diluted earnings per share is based on the following data:

EUR'000	01/01 - 30/09/2022	01/01 - 30/09/2021
<b>Net income for the reporting period after non-controlling interests</b>		
Basis for basic/diluted earnings per share (net income for the reporting period attributable to owners of the parent)	9,158	12,309
<b>Number of shares</b>		
Weighted average number of shares for the calculation of basic/diluted earnings per share	14,251,314	14,251,314
<b>Basic/Diluted earnings per share in EUR</b>	<b>0.64</b>	<b>0.86</b>



## V. Notes on segment reporting

The principal business activity of OVB's operating subsidiaries consists of advising clients in managing and structuring their finances and broking various financial products offered by insurance companies, banks, building societies and other enterprises in this context. It is not feasible to break down the services provided to clients by product type. Within the consolidated companies there are no identifiable and distinctive key sub-activities at group level. In particular, it is not possible to present assets and liabilities based on the brokered products. Therefore, the individual companies are each categorized as single-product companies. Consequently, segment reporting is based exclusively on geographic aspects as corporate governance and internal reporting to group management are also structured solely according to these criteria. In this regard, the operating subsidiaries represent operating segments for the purpose of IFRS 8, aggregated in three reportable segments. All entities not involved in brokerage service operations represent the "Corporate Centre" segment. For this categorization, the criteria for aggregation defined by IFRS 8.12 have been complied with. Internal reporting to the Company's management is a condensed presentation of the income statement, compliant with IFRS, presented more elaborately in segment reporting. The companies' earnings are monitored separately by the Company's management in order to measure and assess profitability. Segment assets and segment liabilities are not disclosed in the presentation of segment reporting compliant with IFRS 8.23 as such disclosure is not part of internal reporting.

The "Central and Eastern Europe" segment includes: OVB Vermögensberatung A.P.K. Kft., Budapest; OVB Allfinanz a.s., Prague; OVB Allfinanz Slovensko a.s., Bratislava; OVB Allfinanz Polska Spółka Finansowa Sp. z o.o., Warsaw; OVB Allfinanz Romania Broker de Asigurare S.R.L., Cluj; OVB Imofinanz S.R.L., Cluj; OVB Allfinanz Croatia d.o.o., Zagreb; OVB Allfinanz Zastupanje d.o.o., Zagreb; TOB OVB Allfinanz Ukraine, Kiev, and as of the third quarter of 2022 also OVB Allfinanz SI, zavarovalno zastopniška družba, d.o.o., Ljubljana. Material contributions to the brokerage income of the Central and Eastern Europe segment are generated by OVB Allfinanz Slovensko a.s., Bratislava, at EUR 37,755 thousand (30 September 2021: EUR 32,464 thousand) and OVB Allfinanz a.s., Prague, at EUR 34,663 thousand (30 September 2021: EUR 33,426 thousand).

The "Germany" segment comprises OVB Vermögensberatung AG, Cologne; Advesto GmbH, Cologne, and Eurenta Holding GmbH, Cologne. In this segment brokerage income is primarily generated by OVB Vermögensberatung AG, Cologne.

The "Southern and Western Europe" segment includes the following companies: OVB Allfinanzvermittlung GmbH, Wals near Salzburg; OVB Vermögensberatung (Schweiz) AG, Hünenberg; OVB-Consulenza Patrimoniale SRL, Verona; OVB Allfinanz España S.A., Madrid; OVB (Hellas) Allfinanz Vermittlungs GmbH & Co. KG, Bankprodukte, Athens; OVB Hellas Allfinanz Vermittlungs GmbH, Athens; OVB Conseils en patrimoine France Sàrl., Strasbourg; Eurenta Hellas Monoprosopi EPE Asfalistiki Praktores, Athens; Willemot Bijzonder Verzekeringsbestuur NV, Gent; and Verzekeringskantoor Louis Vanheule BVBA, Dendermonde. A material contribution to the brokerage income of the Southern and Western Europe segment is generated by OVB Allfinanz España S.A., Madrid, at EUR 25,486 thousand (30 September 2021: EUR 23,403 thousand).

The "Corporate Centre" segment includes OVB Holding AG, Cologne; Nord-Soft EDV-Unternehmensberatung GmbH, Horst; Nord-Soft Datenservice GmbH, Horst; and OVB Informatikai Kft., Budapest. The entities of the Corporate Centre segment are not involved in the brokerage of financial products but primarily concerned with providing services to OVB Group. The range of services particularly comprises management and consulting services, software and IT services as well as marketing services.

The separate segments are presented in segment reporting before the elimination of inter-segment interim results and consolidation of expense and income. Intra-group dividend distributions are not taken into account. Reconciliations of segment values to corresponding consolidated data are made directly in the consolidation column in segment reporting. Recognition, disclosure and measurement of the consolidated values in segment reporting correspond to the values presented in the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of cash flows and the consolidated statement of changes in equity. For intra-group allocations, an overhead charge is levied on the individual cost items incurred.

# IFRS-Interim consolidated financial statements

## Segment reporting

of OVB Holding AG for the period from 1 January to 30 September 2022 according to IFRS

EUR'000	Central and Eastern Europe	Germany	Southern and Western Europe	Corporate Centre	Consolidation	Consolidated
<b>Segment income</b>						
Income from business with third parties						
- Brokerage income	127,488	45,067	74,609	0	0	247,164
- New business commission	109,543	26,292	53,180	0	0	189,015
- Policy service commission	10,973	14,583	13,537	0	0	39,093
- Dynamic commission	884	2,303	1,688	0	0	4,875
- Other brokerage income	6,088	1,889	6,204	0	0	14,181
Other operating income	1,799	2,606	2,183	1,809	-403	7,994
Income from inter-segment transactions	0	731	23	14,174	-14,928	0
<b>Total segment income</b>	<b>129,287</b>	<b>48,404</b>	<b>76,815</b>	<b>15,983</b>	<b>-15,331</b>	<b>255,158</b>
<b>Segment expenses</b>						
Brokerage expense						
- Current commission for sales force	-79,555	-26,178	-41,170	0	0	-146,903
- Other commission for sales force	-7,305	-2,453	-5,411	0	0	-15,169
Personnel expenses	-8,510	-5,505	-9,742	-9,603	188	-33,172
Depreciation/amortisation	-1,459	-747	-1,469	-2,895	0	-6,570
Other operating expenses	-19,333	-8,344	-13,783	-11,604	15,080	-37,984
<b>Total segment expenses</b>	<b>-116,162</b>	<b>-43,227</b>	<b>-71,575</b>	<b>-24,102</b>	<b>15,268</b>	<b>-239,798</b>
<b>Earnings before interest and taxes (EBIT)</b>						
	<b>13,125</b>	<b>5,177</b>	<b>5,240</b>	<b>-8,119</b>	<b>-63</b>	<b>15,360</b>
Interest income	732	89	30	18	-3	866
Interest expenses	-71	-101	-66	-1	3	-236
Other financial result	0	-622	-251	-1,109	0	-1,982
<b>Earnings before taxes (EBT)</b>	<b>13,786</b>	<b>4,543</b>	<b>4,953</b>	<b>-9,211</b>	<b>-63</b>	<b>14,008</b>
Taxes on income	-2,584	-6	-1,788	-201	-6	-4,585
Non-controlling interests	0	0	0	-265	0	-265
<b>Segment result</b>	<b>11,202</b>	<b>4,537</b>	<b>3,165</b>	<b>-9,677</b>	<b>-69</b>	<b>9,158</b>
<b>Additional disclosures</b>						
Capital expenditures for intangible and tangible assets	1,719	86	568	2,218	0	4,591
Material non-cash expenses (-) and income (+)	1,746	1,159	1,165	180	0	4,250
Impairment expenses	-425	-1,347	-938	-1,516	-110	-4,336
Reversal of impairment loss	277	853	79	0	0	1,209

# IFRS-Interim consolidated financial statements

## Segment reporting

of OVB Holding AG for the period from 1 January to 30 September 2021 according to IFRS

EUR'000	Central and Eastern Europe	Germany	Southern and Western Europe	Corporate Centre	Consolidation	Consolidated
<b>Segment income</b>						
Income from business with third parties						
- Brokerage income	113,519	47,207	73,519	0	0	234,245
- New business commission	98,330	29,410	56,328	0	0	184,068
- Policy service commission	10,340	14,203	13,265	0	0	37,808
- Dynamic commission	800	2,403	1,317	0	0	4,520
- Other brokerage income	4,049	1,191	2,609	0	0	7,849
Other operating income	1,412	2,131	1,877	1,835	-394	6,861
Income from inter-segment transactions	17	689	0	9,196	-9,902	0
<b>Total segment income</b>	<b>114,948</b>	<b>50,027</b>	<b>75,396</b>	<b>11,031</b>	<b>-10,296</b>	<b>241,106</b>
<b>Segment expenses</b>						
Brokerage expense						
- Current commission for sales force	-72,266	-27,767	-43,304	0	0	-143,337
- Other commission for sales force	-6,754	-2,583	-4,532	0	0	-13,869
Personnel expenses	-7,429	-5,402	-8,685	-9,765	0	-31,281
Depreciation/amortisation	-1,362	-762	-1,478	-2,107	0	-5,709
Other operating expenses	-14,119	-6,921	-10,601	-8,921	9,975	-30,587
<b>Total segment expenses</b>	<b>-101,930</b>	<b>-43,435</b>	<b>-68,600</b>	<b>-20,793</b>	<b>9,975</b>	<b>-224,783</b>
<b>Earnings before interest and taxes (EBIT)</b>						
	<b>13,018</b>	<b>6,592</b>	<b>6,796</b>	<b>-9,762</b>	<b>-321</b>	<b>16,323</b>
Interest income	53	73	14	18	-2	156
Interest expenses	-83	-123	-75	-9	2	-288
Other financial result	0	129	12	179	0	320
<b>Earnings before taxes (EBT)</b>	<b>12,988</b>	<b>6,671</b>	<b>6,747</b>	<b>-9,574</b>	<b>-321</b>	<b>16,511</b>
Taxes on income	-2,258	-12	-1,970	16	0	-4,224
Non-controlling interests	0	0	0	22	0	22
<b>Segment result</b>	<b>10,730</b>	<b>6,659</b>	<b>4,777</b>	<b>-9,536</b>	<b>-321</b>	<b>12,309</b>
<b>Additional disclosures</b>						
Capital expenditures for intangible and tangible assets	1,006	107	773	3,560	0	5,446
Material non-cash expenses (-) and income (+)	-54	809	-1,806	480	0	-571
Impairment expenses	-518	-606	-551	-94	0	-1,769
Reversal of impairment loss	374	550	139	120	0	1,183

## VI. Other disclosures relating to the interim consolidated financial statements

### 1. Leases

Rights of use of leased objects amount to EUR 10,159 thousand as of 30 September 2022 (31 December 2021: EUR 10,961 thousand). Corresponding lease liabilities altogether amount to EUR 10,549 thousand and are classified in the statement of financial position depending on maturity as either non-current (EUR 8,499 thousand / 31 December 2021: EUR 9,245 thousand) or current liabilities (EUR 2,050 thousand / 31 December 2021: EUR 2,130 thousand), entered under the item "Other liabilities" respectively.

Lease agreements entered into by OVB essentially involve real property, vehicles and office equipment.

The development of rights of use divided into categories of underlying assets is as follows:

EUR'000	01/01/2022	Additions	Disposals	Depreciation	Exchange rate differences	30/09/2022
<b>Tangible assets</b>						
- Land and buildings	10,144	801	0	-1,507	18	9,456
- Machinery, equipment, furniture, vehicles, others	748	238	-41	-296	-2	647
- IT equipment	69	1	0	-15	1	56
	<b>10,961</b>	<b>1,040</b>	<b>-41</b>	<b>-1,818</b>	<b>17</b>	<b>10,159</b>

EUR'000	01/01/2021	Additions	Disposals	Depreciation	Exchange rate differences	31/12/2021
<b>Tangible assets</b>						
- Land and buildings	11,993	115	-25	-2,038	99	10,144
- Machinery, equipment, furniture, vehicles, others	836	343	-3	-427	-1	748
- IT equipment	41	61	-5	-26	-2	69
	<b>12,870</b>	<b>519</b>	<b>-33</b>	<b>-2,491</b>	<b>96</b>	<b>10,961</b>

Interest expense from accrued interest on lease liabilities amounts to EUR 200 thousand (30 September 2021: EUR 230 thousand) and is disclosed under "Other finance expenses".

The expense for short-term leases with terms of less than twelve months comes to EUR 12 thousand (30 September 2021: EUR 5 thousand) and is disclosed under "Other operating expenses".

The expense for leases of low-value assets comes to EUR 24 thousand (30 September 2021: EUR 20 thousand) and is disclosed under "Other operating expenses".

Maturities of not discounted lease liabilities as of 30 September 2022 are as follows:

EUR'000	Less than 3 months	3-6 months	6-12 months	1-3 years	3-5 years	More than 5 years	Total
	573	570	1,033	3,366	2,555	3,191	11,288

Maturities of not discounted lease liabilities as of 31 December 2021 are as follows:

EUR'000	Less than 3 months	3-6 months	6-12 months	1-3 years	3-5 years	More than 5 years	Total
	631	624	1,095	3,434	2,549	4,087	12,420

Income in the amount of EUR 75 thousand (30 September 2021: EUR 60 thousand) was generated from sub-leases.

Maturities of expected lease payments from sub-leases are as follows:

EUR'000	1 year	2 years	3 years	4 years	5 years	More than 5 years	Total
	56	42	15	15	15	0	143

There are no contract renewal options as of 30 September 2022 from whose probable exercise cash outflow would result for future reporting periods.

## 2. Contingent liabilities

OVB Holding AG and some of its subsidiaries have given guarantees and assumed liabilities on behalf of financial agents in the ordinary course of business. The associated risks are recognized in "Other provisions" to the extent they give rise to obligations whose values can be reliably estimated. There have been no material changes in comparison with 31 December 2021.

Some group companies are currently involved in various legal disputes arising from the ordinary course of business, primarily in connection with the settlement of accounts for brokerage services provided by financial agents.

Management holds the view that adequate provisions have been made for contingent liabilities arising from such guarantees, the assumption of liabilities and legal disputes and that such contingencies will not have any material effect on the Group's financial position, assets and liabilities and profit/loss beyond that.

OVB's brokerage business carries the inherent risk that working together with self-employed financial agents might be interpreted by tax authorities or social security agencies as an employment relationship, resulting in OVB's obligation to pay taxes and make social security contributions. OVB has a constant focus on this risk but cannot rule out completely that subsequent claims against OVB might arise due to possible changes to national legal frameworks. Without OVB being engaged in any notable litigation at present in this respect, from today's viewpoint retrospective payments of taxes and social security contributions of up to EUR 6.3 million might result for one of the operating subsidiaries. Based on legal expert opinions at hand, management deems corresponding liabilities for OVB improbable.

## 3. Employees

OVB Group had a commercial staff of altogether 705 employees on average in the first nine months of 2022 (31 December 2021: 679), 64 thereof in executive positions (31 December 2021: 56).

## 4. Related party disclosures

OVB has concluded agreements covering the brokerage of financial products with related parties belonging to SIGNAL IDUNA Group, Baloise Group and Generali Group.

Principal shareholders as of 30 September 2022 are entities of

- SIGNAL IDUNA Group,
- Baloise Group and
- Generali Group.

SIGNAL IDUNA Group is a horizontally organized group of companies ("Gleichordnungsvertragskonzern"). The group's parent companies are:

- SIGNAL IDUNA Krankenversicherung a. G., Dortmund
- SIGNAL IDUNA Lebensversicherung a. G., Hamburg
- SIGNAL IDUNA Unfallversicherung a. G., Dortmund

As of 30 September 2022, SIGNAL IDUNA Lebensversicherung a. G., Hamburg, held shares in OVB Holding AG carrying 31.67 per cent of the voting rights. As of 30 September 2022, SIGNAL IDUNA Krankenversicherung a. G., Dortmund, held shares in OVB Holding AG carrying 21.27 per cent of the voting rights. Based on agreements concluded with entities of SIGNAL IDUNA Group, sales in the amount of EUR 22,682 thousand (30 September 2021:

EUR 20,546 thousand) were generated in the first nine months of 2022. Receivables exist in the amount of EUR 3,760 thousand (31 December 2021: EUR 3,692 thousand).

The item "Securities and other capital investments" includes securities issued by SIGNAL IDUNA Group in the amount of EUR 5,793 thousand (31 December 2021: EUR 7,486 thousand).

As of 30 September 2022, Basler Beteiligungsholding GmbH, Hamburg, held shares in OVB Holding AG carrying 32.57 per cent of the voting rights. This entity belongs to Baloise Group, whose parent company is Baloise Holding AG, Basel. Based on agreements concluded with Baloise Group, sales in the amount of EUR 15,702 thousand (30 September 2021: EUR 17,219 thousand) were generated in the first nine months of 2022, primarily in the Germany segment. Receivables exist in the amount of EUR 3,642 thousand (31 December 2021: EUR 2,978 thousand).

The item "Securities and other investments" includes securities issued by Baloise Holding AG in the amount of EUR 716 thousand (31 December 2021: EUR 760 thousand).

As of 30 September 2022, Generali CEE Holding B.V., Amsterdam, The Netherlands, held shares in OVB Holding AG carrying 11.48 per cent of the voting rights. This entity is part of Generali Group, whose parent is Assicurazioni Generali S.p.A., Trieste, Italy. Based on agreements concluded with Generali Group, sales in the amount of EUR 16,469 thousand (30 September 2021: EUR 15,964 thousand) were generated in the first nine months of 2022. Receivables exist in the amount of EUR 5,715 thousand (31 December 2021: EUR 6,227 thousand) and liabilities come to EUR 14 thousand (31 December 2021: EUR 69 thousand).

The terms and conditions of brokerage contracts concluded with related parties are comparable to the terms and conditions of contracts OVB has concluded with providers of financial products not regarded as related parties.

Items outstanding as of 30 September 2022 are not secured, do not bear interest and are settled by payment. There are no guarantees relating to receivables from or liabilities to related parties.

Mr. Hücker has left the Executive Board of OVB Holding AG effective 31 May 2022. Mr. Hücker has signed a non-competition agreement extending to 31 May 2023.

## 5. Subsequent events

Significant reportable events have not occurred since 30 September 2022, the closing date of these interim consolidated financial statements.

## 6. Executive Board and Supervisory Board

### Members of the Executive Board of OVB Holding AG:

- Mario Freis, CEO
- Frank Burow, CFO
- Heinrich Fritzlar, COO (from 1 October 2022)
- Thomas Hücker, COO (until 31 May 2022)

### Members of the Supervisory Board of OVB Holding AG:

- Michael Johnigk (Chairman of the Supervisory Board); Business Graduate, ret., former Member of the Executive Boards of SIGNAL IDUNA Group, Dortmund/Hamburg
- Dr. Thomas A. Lange (Deputy Chairman of the Supervisory Board); Chairman of the Executive Board of NATIONAL-BANK AG, Essen
- Markus Jost; Independent Certified Expert for Accounting and Management Accounting, former Member of the Executive Board of Basler Versicherungen, Bad Homburg/Hamburg
- Wilfried Kempchen; Businessman, ret., former Chairman of the Executive Board of OVB Holding AG, Düren
- Mag. Harald Steirer; Management Consultant (under exclusive contract with the branch office of Generali CEE Holding B.V., Prague), former Chief Operating Officer of Generali CEE Holding B.V., Prague
- Julia Wiens; Member of the Executive Boards of Basler Lebensversicherungs-AG, Hamburg; Basler Sachversicherungs-AG, Bad Homburg; Basler Sach Holding AG, Hamburg; Managing Director of Basler Saturn Management B.V. in its capacity as general partner of Basler Versicherung Beteiligungen B.V. & Co. KG, Hamburg

## Responsibility statement

We confirm that to the best of our knowledge, and in accordance with the accounting principles applicable to interim financial reporting, the consolidated interim financial statements give a true and fair view of the assets and liabilities, financial position and profit/loss of the Group, and the consolidated interim management report includes a fair review of the development and performance of the business and the position of the Group, together with a description of the principal opportunities and risks associated with the expected development of the Group.

Cologne, 2 November 2022



Mario Freis  
CEO



Frank Burow  
CFO



Heinrich Fritzlär  
COO



# Review report

To OVB Holding AG, Cologne

We have reviewed the condensed consolidated interim financial statements - comprising the consolidated statement of financial position, consolidated income statement and consolidated statement of comprehensive income, consolidated statement of changes in equity, consolidated statement of cash flows and selected explanatory notes - and the interim group management report of OVB Holding AG, Cologne, for the period from 1 January to 30 September 2022. The preparation of the condensed consolidated interim financial statements in accordance with the IFRS applicable to interim financial reporting as adopted by the EU and of the interim group management report in accordance with the provisions of the German Securities Trading Act applicable to interim group management reports is the responsibility of the parent Company's Board of Managing Directors. Our responsibility is to issue a review report on the condensed consolidated interim financial statements and on the interim group management report based on our review.

We conducted our review of the condensed consolidated interim financial statements and the interim group management report in accordance with German generally accepted standards for the review of financial statements promulgated by the Institut der Wirtschaftsprüfer (Institute of Public Auditors in Germany) (IDW). Those standards require that we plan and perform the review so that we can preclude through critical evaluation, with moderate assurance, that the condensed consolidated interim financial statements have not been prepared, in all material respects, in accordance with the IFRS applicable to interim financial reporting as adopted by the EU and that the interim group management report has not

been prepared, in all material respects, in accordance with the provisions of the German Securities Trading Act applicable to interim group management reports. A review is limited primarily to inquiries of company personnel and analytical procedures and therefore does not provide the assurance attainable in a financial statement audit. Since, in accordance with our engagement, we have not performed a financial statement audit, we cannot express an audit opinion.

Based on our review, no matters have come to our attention that cause us to presume that the condensed consolidated interim financial statements have not been prepared, in all material respects, in accordance with the IFRS applicable to interim financial reporting as adopted by the EU nor that the interim group management report has not been prepared, in all material respects, in accordance with the provisions of the German Securities Trading Act applicable to interim group management reports.

Düsseldorf, 2 November 2022

PricewaterhouseCoopers GmbH  
Wirtschaftsprüfungsgesellschaft

**Ludger Koslowski**  
Wirtschaftsprüfer  
(German Public Auditor)

**Christian Sack**  
Wirtschaftsprüfer  
(German Public Auditor)

# Financial Calendar

## 9 November 2022

Results for the third quarter of 2022, Conference Call

## Contact

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